# COMMONWEALTH BANK OF AUSTRALIA PROFIT ANNOUNCEMENT FOR HALF YEAR ENDED 31 DECEMBER 2010 

Sydney 7 February 2011: The Commonwealth Bank of Australia (the Group) is scheduled to release its results for the half year ended 31 December 2010 on Wednesday 9 February 2011.

As part of its commitment to improved disclosure and increased transparency, the Group will be making the following changes to its external reporting disclosures:

- Reclassification of transfer pricing, including charges relating to the Group's capital investment in Bankwest, to the "Bankwest" segment to bring disclosure in line with other segments; and
- Enhanced geographic disclosure for Net interest margin, with the "Overseas" region being split into two separate regions - "New Zealand" and "Other".

To assist investors understanding these changes, the Group has restated existing financial information for the reported periods so that they are consistent with the new segment information which will be released on 9 February.

Copies of these historical figures, tabulated in a manner which is consistent with the Profit Announcement, along with other comparative tables where some minor reporting changes have been included, are attached in this release.

## ENDS

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## Wealth Management

|  | Half Year Ended 30 June 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Colonial |  |  | Other | St Andrew's |  |  |
|  | CFS GAM | First State | Comminsure |  | Sub-total | Insurance | Total |
|  | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Funds management income | 399 | 410 | 108 | (1) | 916 | - | 916 |
| Insurance income | - | - | 303 | - | 303 | 28 | 331 |
| Total operating income | 399 | 410 | 411 | (1) | 1,219 | 28 | 1,247 |
| Volume expenses | (66) | (77) | (89) | (1) | (233) | (13) | (246) |
| Net operating income | 333 | 333 | 322 | (2) | 986 | 15 | 1,001 |
| Operating expenses | (188) | (213) | (136) | (65) | (602) | (7) | (609) |
| Net profit before tax | 145 | 120 | 186 | (67) | 384 | 8 | 392 |
| Corporate tax expense | (30) | (34) | (52) | 23 | (93) | (2) | (95) |
| Underlying profit after tax | 115 | 86 | 134 | (44) | 291 | 6 | 297 |
| Investment experience after tax | 14 | (1) | 25 | 1 | 39 | 3 | 42 |
| Cash net profit after tax | 129 | 85 | 159 | (43) | 330 | 9 | 339 |


|  | Half Year Ended 31 December 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Colonial |  |  | Other \$M | St Andrew's |  |  |
|  | CFS GAM | First State | CommInsure |  | Sub-total | Insurance | Total |
|  | \$M | \$M | \$M |  | \$M | \$M | \$M |
| Funds management income | 390 | 401 | 118 | (1) | 908 | - | 908 |
| Insurance income | - | - | 327 | - | 327 | 26 | 353 |
| Total operating income | 390 | 401 | 445 | (1) | 1,235 | 26 | 1,261 |
| Volume expenses | (60) | (83) | (98) | - | (241) | (9) | (250) |
| Net operating income | 330 | 318 | 347 | (1) | 994 | 17 | 1,011 |
| Operating expenses | (170) | (231) | (131) | (62) | (594) | (7) | (601) |
| Net profit before tax | 160 | 87 | 216 | (63) | 400 | 10 | 410 |
| Corporate tax expense | (39) | (26) | (64) | 17 | (112) | (3) | (115) |
| Underlying profit after tax | 121 | 61 | 152 | (46) | 288 | 7 | 295 |
| Investment experience after tax | 16 | (2) | 69 | 1 | 84 | - | 84 |
| Cash net profit after tax | 137 | 59 | 221 | (45) | 372 | 7 | 379 |

## Wealth Management



|  | Half Year Ended 30 June 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Opening <br> Balance <br> 31/12/09 | Sales/New Business | Lapses | Other | Closing <br> Balance <br> 30/06/10 |
| Annual Inforce Premiums - Risk Business | \$M | \$M | \$M | \$M | \$M |
| Retail life | 741 | 96 | (55) |  | 782 |
| Wholesale life | 297 | 49 | (23) | - | 323 |
| General insurance | 391 | 49 | (32) | - | 408 |
| Sub-total | 1,429 | 194 | (110) | - | 1,513 |
| St Andrew's Insurance | 69 | 10 | (8) |  | 71 |
| Total | 1,498 | 204 | (118) | - | 1,584 |


|  | Half Year Ended 31 December 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Opening <br> Balance <br> 30/06/09 | Sales/New Business | Lapses | Other | Closing <br> Balance <br> 31/12/09 |
| Annual Inforce Premiums - Risk Business | \$M | \$M | \$M | \$M | \$M |
| Retail life | 697 | 104 | (60) | - | 741 |
| Wholesale life | 435 | 17 | (155) | - | 297 |
| General insurance | 360 | 58 | (27) | - | 391 |
| Sub-total | 1,492 | 179 | (242) | - | 1,429 |
| St Andrew's Insurance | 68 | 13 | (12) | - | 69 |
| Total | 1,560 | 192 | (254) | - | 1,498 |

## Bankwest

|  | Half Year Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31 / 12 / 10 \\ \text { \$M } \end{array}$ | 30/06/10 \$M | $\begin{array}{r} 31 / 12 / 09 \\ \text { \$M } \end{array}$ | $\begin{aligned} & \text { Dec } 10 \text { vs } \\ & \text { Jun10 \% } \end{aligned}$ | Dec 10 vs Dec 09 \% |
| Net interest income |  | 679 | 657 |  |  |
| Other banking income |  | 112 | 121 |  |  |
| Total banking income |  | 791 | 778 |  |  |
| Operating expenses |  | (437) | (443) |  |  |
| Impairment expense |  | (441) | (313) |  |  |
| Net profit before tax |  | (87) | 22 |  |  |
| Corporate tax expense |  | 27 | (7) |  |  |
| Cash net profit after tax |  | (60) | 15 |  |  |

## Other

|  | Half Year Ended 30 June 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | IFS Asia \$M | $\begin{aligned} & \text { Fiji } \\ & \$ \mathrm{M} \end{aligned}$ | Corporate Centre \$M | Eliminations/ <br> Unallocated \$M | Total \$M |
| Net interest income | 32 | - | 370 | (56) | 346 |
| Other banking income | 66 | - | 67 | (38) | 95 |
| Total banking income | 98 | - | 437 | (94) | 441 |
| Funds management income | - | - | - | 14 | 14 |
| Insurance income | 21 | - | - | 3 | 24 |
| Total operating income | 119 | - | 437 | (77) | 479 |
| Operating expenses | (85) | - | (124) | - | (209) |
| Impairment expense | (8) | - | - | 160 | 152 |
| Net profit before tax | 26 | - | 313 | 83 | 422 |
| Corporate tax expense | (4) | - | (82) | (7) | (93) |
| Non-controlling interests | (1) | - | - | (6) | (7) |
| Underlying profit after tax | 21 | - | 231 | 70 | 322 |
| Investment experience after tax | 2 | - | - | 22 | 24 |
| Cash net profit after tax | 23 | - | 231 | 92 | 346 |


|  | Half Year Ended 31 December 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | IFS Asia \$M | $\begin{aligned} & \text { Fiji } \\ & \mathbf{\$ M} \end{aligned}$ | Corporate Centre \$M | Eliminations/ Unallocated \$M | Total \$M |
| Net interest income | 30 | 9 | 513 | (14) | 538 |
| Other banking income | 58 | 3 | (66) | (68) | (73) |
| Total banking income | 88 | 12 | 447 | (82) | 465 |
| Funds management income | - | - | - | 14 | 14 |
| Insurance income | 19 | 6 | - | (1) | 24 |
| Total operating income | 107 | 18 | 447 | (69) | 503 |
| Operating expenses | (79) | (12) | (152) | - | (243) |
| Impairment expense | (3) | 1 | - | (60) | (62) |
| Net profit before tax | 25 | 7 | 295 | (129) | 198 |
| Corporate tax expense | (3) | (1) | (81) | 27 | (58) |
| Non-controlling interests | (1) | - | - | (8) | (9) |
| Underlying profit after tax | 21 | 6 | 214 | (110) | 131 |
| Investment experience after tax | 1 | - | - | 26 | 27 |
| Cash net profit after tax | 22 | 6 | 214 | (84) | 158 |

## Note 5 Loans, Bills Discounted and Other Receivables

|  | As at |  |  |
| :---: | :---: | :---: | :---: |
|  | 31/12/10 | 30/06/10 | 31/12/09 |
|  | \$M | \$M | \$M |
| Australia |  |  |  |
| Overdrafts |  | 19,924 | 18,040 |
| Home loans (including securitisation) |  | 292,140 | 279,653 |
| Credit card outstandings |  | 10,200 | 9,877 |
| Lease financing |  | 4,657 | 4,789 |
| Bills discounted |  | 14,379 | 15,499 |
| Term loans |  | 101,794 | 102,866 |
| Other lending |  | 1,288 | 1,535 |
| Other securities |  | 564 | 520 |
| Total Australia |  | 444,946 | 432,779 |
| New Zealand |  |  |  |
| Overdrafts |  | 568 | 550 |
| Home loans |  | 30,670 | 30,457 |
| Credit card outstandings |  | 589 | 604 |
| Lease financing |  | 523 | 467 |
| Term loans |  | 15,299 | 15,308 |
| Total New Zealand |  | 47,649 | 47,386 |
| Other Overseas |  |  |  |
| Overdrafts |  | 84 | 77 |
| Home loans |  | 763 | 712 |
| Lease financing |  | 47 | 56 |
| Term loans |  | 7,753 | 8,673 |
| Other lending |  | 27 | 1 |
| Total Other Overseas |  | 8,674 | 9,519 |
| Gross loans, bills discounted and other receivables |  | 501,269 | 489,684 |
| Less: |  |  |  |
| Provisions for Loan Impairment: |  |  |  |
| Collective provision |  | $(3,436)$ | $(3,422)$ |
| Individually assessed provisions |  | $(1,992)$ | $(1,822)$ |
| Unearned income: |  |  |  |
| Term loans |  | $(1,213)$ | $(1,197)$ |
| Lease financing |  | $(1,169)$ | $(1,224)$ |
|  |  | $(7,810)$ | $(7,665)$ |
| Net loans, bills discounted and other receivables |  | 493,459 | 482,019 |

## Appendices

Note 7 Deposits and Other Public Borrowings

|  | As at |  |  |
| :---: | :---: | :---: | :---: |
|  | 31/12/10 | 30/06/10 | 31/12/09 |
|  | \$M | \$M | \$M |
| Australia |  |  |  |
| Certificates of deposit |  | 40,891 | 54,818 |
| Term deposits |  | 122,712 | 108,716 |
| On demand and short term deposits |  | 158,874 | 154,087 |
| Deposits not bearing interest |  | 7,236 | 6,839 |
| Securities sold under agreements to repurchase |  | 5,440 | 3,816 |
| Total Australia |  | 335,153 | 328,276 |
| New Zealand |  |  |  |
| Certificates of deposit |  | 407 | 434 |
| Term deposits |  | 15,715 | 14,472 |
| On demand and short term deposits |  | 8,327 | 8,895 |
| Deposits not bearing interest |  | 1,554 | 1,618 |
| Securities sold under agreements to repurchase |  | 85 | 162 |
| Total New Zealand |  | 26,088 | 25,581 |
| Other Overseas |  |  |  |
| Certificates of deposit |  | 7,442 | 9,390 |
| Term deposits |  | 4,404 | 6,013 |
| On demand and short term deposits |  | 1,337 | 904 |
| Deposits not bearing interest |  | 4 | 3 |
| Securities sold under agreements to repurchase |  | 235 | - |
| Total Other Overseas |  | 13,422 | 16,310 |
| Total deposits and other public borrowings |  | 374,663 | 370,167 |

## 2. Net Interest Margin

|  | Half Year Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31/12/10 | 30/06/10 | 31/12/09 |
|  | \% | \% | \% |
| Australia |  |  |  |
| Interest spread |  | 1. 99 | 2. 08 |
| Benefit of interest-free liabilities, provisions and equity |  | 0. 19 | 0.21 |
| Net interest margin |  | 2. 18 | 2.29 |
| New Zealand |  |  |  |
| Interest spread |  | 1. 18 | 1. 14 |
| Benefit of interest-free liabilities, provisions and equity |  | 0. 46 | 0. 45 |
| Net interest margin |  | 1. 64 | 1.59 |
| Other Overseas |  |  |  |
| Interest spread |  | 0. 88 | 0.95 |
| Benefit of interest-free liabilities, provisions and equity |  | 0.05 | 0.03 |
| Net interest margin |  | 0.93 | 0.98 |
| Total Group |  |  |  |
| Interest spread |  | 1. 85 | 1. 96 |
| Benefit of interest-free liabilities, provisions and equity |  | 0.23 | 0.22 |
| Net interest margin |  | 2. 08 | 2. 18 |

## Appendices

## 3. Average Balances and Related Interest

Geographical Analysis of Key Categories

|  | Half Year Ended 31/12/10 |  |  | Half Year Ended 30/06/10 |  |  | Half Year Ended 31/12/09 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Avg Bal \$M | Interest \$M | Yield \% | Avg Bal \$M | Interest \$M | Yield \% | Avg Bal \$M | Interest \$M | Yield \% |
| Loans, Bills Discounted and Other Receivables |  |  |  |  |  |  |  |  |  |
| Australia |  |  |  | 426,505 | 13,740 | 6. 50 | 412,941 | 12,132 | 5. 83 |
| New Zealand |  |  |  | 46,292 | 1,523 | 6. 63 | 47,657 | 1,587 | 6. 61 |
| Other overseas |  |  |  | 8,921 | 156 | 3.53 | 11,502 | 204 | 3. 52 |
| Total |  |  |  | 481,718 | 15,419 | 6. 45 | 472,100 | 13,923 | 5. 85 |
| Non-Lending Interest Earning Assets |  |  |  |  |  |  |  |  |  |
| Australia |  |  |  | 51,484 | 1,075 | 4. 21 | 48,525 | 897 | 3. 67 |
| New Zealand |  |  |  | 7,098 | 111 | 3. 15 | 7,554 | 116 | 3.05 |
| Other overseas |  |  |  | 19,897 | 67 | 0.68 | 19,200 | 100 | 1.03 |
| Total |  |  |  | 78,479 | 1,253 | 3. 22 | 75,279 | 1,113 | 2. 93 |
| Total Interest Bearing Deposits |  |  |  |  |  |  |  |  |  |
| Australia |  |  |  | 325,465 | 6,753 | 4. 18 | 322,746 | 5,670 | 3. 48 |
| New Zealand |  |  |  | 23,728 | 671 | 5. 70 | 23,394 | 669 | 5. 67 |
| Other overseas |  |  |  | 16,264 | 92 | 1. 14 | 21,512 | 114 | 1.05 |
| Total |  |  |  | 365,457 | 7,516 | 4. 15 | 367,652 | 6,453 | 3.48 |
| Other Interest Bearing Liabilities |  |  |  |  |  |  |  |  |  |
| Australia |  |  |  | 123,410 | 2,883 | 4. 71 | 95,757 | 2,035 | 4. 22 |
| New Zealand |  |  |  | 16,991 | 406 | 4. 82 | 17,211 | 411 | 4. 74 |
| Other overseas |  |  |  | 23,818 | 92 | 0.78 | 32,516 | 119 | 0.73 |
| Total |  |  |  | 164,219 | 3,381 | 4. 15 | 145,484 | 2,565 | 3.50 |

## Appendices

## 13. Divisional Performance Summary

|  | Half Year Ended 30 June 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail Banking Services \$M | Business and <br> Private <br> Banking | Institutional Banking and Markets \$M | Wealth Management \$M | New <br> Zealand <br> \$M | Bankwest \$M | Other \$M | $\begin{array}{r} \text { Total } \\ \mathbf{\$ M} \end{array}$ |
| Net interest income | 2,808 | 821 | 651 |  | 365 | 679 | 482 | 5,806 |
| Other banking income | 660 | 623 | 574 | - | 106 | 112 | (41) | 2,034 |
| Total banking income | 3,468 | 1,444 | 1,225 | - | 471 | 791 | 441 | 7,840 |
| Funds management income | - | - | - | 916 | 21 | - | 14 | 951 |
| Insurance income | - | - | - | 331 | 127 | - | 24 | 482 |
| Total operating income | 3,468 | 1,444 | 1,225 | 1,247 | 619 | 791 | 479 | 9,273 |
| Investment experience | - | - | - | 66 | 3 | - | 25 | 94 |
| Total income | 3,468 | 1,444 | 1,225 | 1,313 | 622 | 791 | 504 | 9,367 |
| Operating expenses | $(1,414)$ | (671) | (405) | (855) | (342) | (437) | (209) | $(4,333)$ |
| Loan impairment expense | (345) | (132) | 72 | - | 2 | (441) | 152 | (692) |
| Net profit before income tax | 1,709 | 641 | 892 | 458 | 282 | (87) | 447 | 4,342 |
| Corporate tax expense | (502) | (188) | (246) | (119) | (55) | 27 | (94) | $(1,177)$ |
| Non-controlling interests | - | - | - | - | - | - | (7) | (7) |
| Net profit after tax ("cash basis") | 1,207 | 453 | 646 | 339 | 227 | (60) | 346 | 3,158 |

## Appendices

## 13. Divisional Performance Summary

|  | Half Year Ended 31 December 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail Banking Services \$M | Business and <br> Private <br> Banking <br> \$M | Institutional Banking and Markets \$M | Wealth Management \$M | $\begin{array}{r} \text { New } \\ \text { Zealand } \\ \text { \$M } \end{array}$ | Bankwest \$M | Other \$M | Total \$M |
| Net interest income | 2,888 | 822 | 683 |  | 351 | 657 | 661 | 6,062 |
| Other banking income | 672 | 626 | 683 | - | 172 | 121 | (196) | 2,078 |
| Total banking income | 3,560 | 1,448 | 1,366 | - | 523 | 778 | 465 | 8,140 |
| Funds management income | - | - | - | 908 | 25 | - | 14 | 947 |
| Insurance income | - | - | - | 353 | 86 | - | 24 | 463 |
| Total operating income | 3,560 | 1,448 | 1,366 | 1,261 | 634 | 778 | 503 | 9,550 |
| Investment experience | - | - | - | 117 | (2) | - | 27 | 142 |
| Total income | 3,560 | 1,448 | 1,366 | 1,378 | 632 | 778 | 530 | 9,692 |
| Operating expenses | $(1,380)$ | (639) | (387) | (851) | (325) | (443) | (243) | $(4,268)$ |
| Loan impairment expense | (391) | (194) | (321) | - | (102) | (313) | (62) | $(1,383)$ |
| Net profit before income tax | 1,789 | 615 | 658 | 527 | 205 | 22 | 225 | 4,041 |
| Corporate tax expense | (552) | (175) | (105) | (148) | (44) | (7) | (58) | $(1,089)$ |
| Non-controlling interests | - | - | - | - | - | - | (9) | (9) |
| Net profit after tax ("cash basis") | 1,237 | 440 | 553 | 379 | 161 | 15 | 158 | 2,943 |

