

## Commonwealth Bank

Commonwealth Bank of Australia
ACN 123123124

## Profit Announcement For the half-year ended 31 December 1999

Results have been subject to an independent review by the external auditors.
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## Performance Summary

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Profit and Loss - Summary |  |  |  |  |
| Operating profit after tax | 840 | 709 | 713 | 18 |
| Income |  |  |  |  |
| Interest income | 4,148 | 3,795 | 3,950 | 5 |
| Interest expense | 2,289 | 2,025 | 2,193 | 4 |
| Net interest income | 1,859 | 1,770 | 1,757 | 6 |
| Other operating income | 1,206 | 1,002 | 995 | 21 |
| Total operating income | 3,065 | 2,772 | 2,752 | 11 |
| Expenses |  |  |  |  |
| Staff expenses | 838 | 805 | 799 | 5 |
| Occupancy and equipment expenses | 214 | 243 | 212 | 1 |
| Information technology services | 281 | 261 | 244 | 15 |
| Other expenses | 300 | 270 | 236 | 27 |
| Total operating expenses | 1,633 | 1,579 | 1,491 | 10 |
| Underlying profit* | 1,432 | 1,193 | 1,261 | 14 |
| Charge for bad and doubtful debts | (96) | (131) | (116) | (17) |
| Goodwill amortisation | (23) | (24) | (23) | - |
| Operating profit before income tax | 1,313 | 1,038 | 1,122 | 17 |
| Income tax expense on operating profit | 457 | 318 | 396 | 15 |
| Operating profit after income tax | 856 | 720 | 726 | 18 |
| Outside equity interests | (16) | (11) | (13) | 23 |
| Operating profit after income tax attributable to members of the |  |  |  |  |
| Bank | 840 | 709 | 713 | 18 |

## Contributions to profit

Banking
Australia
New Zealand (ASB Bank)
Other countries*

Life insurance and funds management
Finance
Profit on operations
Goodwill amortisation
Outside equity interests
Operating profit after income tax

| 660 | 559 | 584 | 13 |
| ---: | ---: | ---: | ---: |
| 55 | 55 | 49 | 12 |
| 8 | 25 | 43 | $(81)$ |
| 723 | 639 | 676 | 7 |
| 108 | 73 | 49 | large |
| 48 | 32 | 24 | large |
| 879 | 744 | 749 | 17 |
| $(23)$ | $(24)$ | $(23)$ | - |
| $(16)$ | $(11)$ | $(13)$ | 23 |
| $\mathbf{8 4 0}$ | $\mathbf{7 0 9}$ | $\mathbf{7 1 3}$ | $\mathbf{1 8}$ |

[^0]
## Performance Summary (Continued)

| As at | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Balance Sheet - Summary |  |  |  |  |
| Loans, advances and other receivables | 107,024 | 101,837 | 95,982 | 12 |
| Total Assets | 161,108 | 138,096 | 134,957 | 19 |
| Deposits and other public borrowings | 100,311 | 93,428 | 91,097 | 10 |
| Total Liabilities | 153,832 | 131,134 | 127,524 | 21 |
| Shareholders' Equity | 7,276 | 6,962 | 7,433 | (2) |
| Risk weighted assets | 108,561 | 99,556 | 95,718 | 13 |
| Net impaired assets | 318 | 314 | 328 | (3) |
| Average interest earning assets | 125,824 | 116,790 | 111,792 | 13 |
| Average interest bearing liabilities | 113,605 | 104,877 | 101,411 | 12 |
| Assets (on balance sheet) |  |  |  |  |
| Australia | 135,939 | 115,510 | 112,382 | 21 |
| New Zealand | 14,271 | 13,046 | 12,542 | 14 |
| Other | 10,898 | 9,540 | 10,033 | 9 |
| Total Assets* | 161,108 | 138,096 | 134,957 | 19 |

## Shareholder Summary

Dividends per share

| (fully franked at 36\%) | 58c | 66c | 49c | 18 |
| :---: | :---: | :---: | :---: | :---: |
| Earnings per share |  |  |  |  |
| (basic and fully diluted)* | 92c | 77c | 77c | 19 |
| Net tangible asset backing per share | \$7.28 | \$6.82 | \$7.15 | 2 |
| Weighted average number of shares (basic) | 914 m | 924m | 929m |  |
| Shares at end of period | 902m | 916m | \$935 |  |
| Dividend payout ratio* | 63.1\% | 86.1\% | 63.9\% |  |


| Performance Ratios | $\%$ | $\%$ | $\%$ |
| :--- | ---: | ---: | ---: |
| Return on average shareholders' |  |  |  |
| equity $^{*}$ | 23.06 | 20.62 | 20.46 |
| Return on average total assets* | 1.12 | 1.05 | 1.07 |
| Capital adequacy ratio |  |  |  |
| Tier One | 6.76 | 7.05 | 2.11 |
| Tier Two | 3.63 | 3.12 | $(0.89$ |
| Deductions | $1.28)$ | $9.91)$ |  |
| Total | 9.11 | 10.09 |  |
| General provision/ Risk weighted assets | 1.03 | 1.09 | 1.11 |
| Total provisions/lmpaired assets | 238.72 | 230.22 | 218.48 |
| Non interest income/Total operating income | 39.36 | 36.15 | 36.14 |
| Cost to income ratio | 53.31 | 56.95 | 54.17 |
| Cost to total assets ratio | 2.02 | 2.31 | 2.19 |
| Staff expense/Total operating income | 27.36 | 29.06 | 29.03 |
| Total operating income per FTE | $\$ 106,689$ | $\$ 95,705$ | $\$ 94,518$ |

* See Definitions (p 43).


## Directors' Report

The Directors submit their report for the half-year ended 31 December 1999.

## Review of Operations

Except where otherwise stated, all figures relate to the half-year period ended 31 December 1999 and comparatives are to the half-year period ended 31 December 1998.

## Highlights

Commonwealth Bank recorded a net operating profit of $\$ 840$ million for the half-year ended 31 December 1999, an increase of $18 \%$ on the previous corresponding period.

The accounting treatment of the Life Insurance business changed from 1 July 1999, with the contribution to the result from the Life Insurance business for the half-year now including the change in market value of the Bank's investment in life company subsidiaries. A market value uplift of $\$ 41$ million is included in this half-year result. The half-year result was also impacted by a 'one-off' tax charge of $\$ 35$ million relating to the net reduction of future income tax benefits consequent upon the announced reduction in the corporate tax rate to $30 \%$ over the next two years.

The Bank's strategy has been to reduce the potential earnings volatility associated with fixed costs by progressively increasing the proportion of costs that vary with revenues. For the half-year, the $10 \%$ increase in operating income over the prior comparative period compares to an $8 \%$ growth in operating expenses (both measures adjusted on a comparable basis i.e. excluding infrastructure asset sales and life insurance accounting adjustments).

An interim dividend of 58 cents per share fully franked will be paid on 31 March 2000 (up 9 cents from 49 cents for the half-year ended 31 December 1998). The ratio of dividends per share to earnings per share for the half-year was $63 \%$.

In order to maintain capital at an appropriate level having regard to the assessed risk in the business, the Bank undertook a share buy back of $\$ 553$ million during the period.

## The half-year result comprised:

| Net interest income | $\$ 1,859 \mathrm{~m}$ | Up 6\% |
| :--- | ---: | ---: |
| Other operating income | $\$ 1,206 \mathrm{~m}$ | Up 21\% (up 12\%) |
| Operating expenses | $\$ 1,633 \mathrm{~m}$ | Up 10\% (up 8\%) |
| Bad debt charge | $\$ 96 \mathrm{~m}$ | Down 17\% |
| Income tax expense | $\$ 457 \mathrm{~m}$ | Up 15\% (up 8\%) |

## Key performance measures were:

| Return on equity | $23.06 \%$ | Up from $20.46 \%$ |
| :--- | ---: | ---: |
| Earnings per share | 92 cents | Up 19\% |
| Total assets | $\$ 161.1$ billion | Up 19\% (up 12\%) |
| Risk weighted assets | $\$ 108.6$ billion | Up 13\% |
| Net tangible assets per share | $\$ 7.28$ | Up 2\% |
| Risk weighted capital ratio | $9.11 \%$ | Down from 10.09\% |
| Tier 1 ratio | $6.76 \%$ | Down from $8.11 \%$ |

(Bracketed numbers in tables above represent percentage movement excluding the impact of the new life insurance accounting standard.)

The result reflects:

- Strong growth of non-interest income
- Strong lending growth, partially offset by reduced margins
- Reduction in the cost to income ratio.

Of the $8 \%$ increase in operating expenses (pre gross-up of life insurance expenses), $5 \%$ directly relates to the variable cost increments associated with the increased volumes underpinning the growth in operating income.

## Divisional Performance Highlights

## Banking and Financial Services

Progress in the development and marketing of products and services has included activity in the following key projects:

- The roll out of Ezy Banking in 79 Woolworths and Big W stores in South East Queensland, 46 in North and Central Queensland and 125 in Melbourne. A further 400 stores will be available prior to June 2000.
- Commencement of the first phase of the mobile banking solution developed through the alliance with Network Vodafone.
- Expansion of access to the Bank's online financial services through the alliance with ninemsn. Since the launch, over 98,000 visits to the Bank's website have originated from the ninemsn portal.
- Promotion of the Bank's brand position, 'Make It Happen'.

The Bank's position in its key markets has generally been maintained, with:

- Better than expected home lending activity with satisfactory growth in home loan outstandings.
- Pleasing development of the cards business where the Bank is Australia's largest credit card issuer with 2.8 million cards. For the half-year ended 31 December 1999, merchant sales grew by $35.3 \%$ and exceeded $\$ 15.5$ billion.
- Strong growth in Personal Loans.
- More than 550,000 relationships with Business Customers serviced through over 100 Business Banking Centres.
- The Bank's market share as a payer bank in BPAY ${ }^{T M(1)}$ remained strong with around $31 \%$ of all $\mathrm{BPAY}^{\top \mathrm{M}}$ transactions sourced through the Bank. Approximately $19 \%$ of the Bank's BPAY ${ }^{\text {TM }}$ transactions were processed through Internet based payments. The Bank continues to hold the largest share of all Biller members in the BPAY scheme at $28 \%$.
- Continuing strong response to the Bank's AgriOptions package with over $\$ 350$ million in new and existing lending business written since its launch in January 1999.


## Growth of Financial Services was demonstrated by:

- An increase of $14.3 \%$ in retail funds under management to $\$ 16.8$ billion. Total funds under management grew to $\$ 28.0$ billion, up $13.4 \%$.
- An increase in funds under management for retirement products by $12.1 \%$ to $\$ 10.2$ billion.
- Growth of $14 \%$ in annual life insurance premiums to $\$ 50.8$ million.
(1) Registered to BPAY Pty Ltd ACN 079137518


## Customer Service Division

Through its large, growing and diverse distribution system, the division has achieved solid sales and service results in a competitive market environment:

- Combined Home and Investment Home Loan net approvals were up $18 \%$.
- Owner-occupied Home Loan net approvals were up $13 \%$ and outstandings were up $7 \%$ to $\$ 37.6$ billion.
- Investment Home Loan net approvals were up $34 \%$ and outstandings were up $31 \%$ to almost $\$ 10.3$ billion.
- Credit Card outstandings were up $16 \%$ to $\$ 2.8$ billion.
- Total commercial lending approvals were up $20 \%$. Approvals for small and middle market clients were up $13.3 \%$; a significant contributor to this increase has been the continued success of the BetterBusiness variable rate loan product, which recorded growth of $40 \%$ in outstanding balances to $\$ 3.9$ billion.
- Gross sales of managed products, superannuation and other investment products were $\$ 4.7$ billion, an increase of 11\%.

The Division manages the largest financial services distribution network in the country, meeting the needs of over 7.7 million customers through over 100,000 points of access:

| Points of Access | $\mathbf{3 1 / 1 2 / 9 9}$ | $\mathbf{3 1 / 1 2 / 9 8}$ |
| :--- | ---: | ---: |
| Branches | 1,118 | 1,175 |
| Agencies | 3,945 | 3,946 |
| Business Banking Centres | 105 | 104 |
| ATMs | 2,678 | 2,536 |
| EFTPOS | 101,243 | 87,854 |

- The Group has approximately 335,000 online customers, of which 155,000 use Netbank (www.commbank.com.au) and approximately 30,000 business customers use Quickline.
- The Bank has approximately 3.6 million registered telephone banking customers, managed through customer service lines and the new Ezy Banking call centre which operates 24 hours a day, seven days per week. The average weekly number of calls to the customer service line increased by $38.5 \%$ to 1.8 million calls.
- Quick Deposit Boxes (for business cheque deposits without queuing) experienced almost $22 \%$ growth in activity with average daily deposits now over 31,700.
- The proportion of customer transactions through self-service/direct channels continues to grow, standing at over 80\% as at 31 December 1999.


## Institutional Banking

Institutional Banking maintains banking relationships with over 1,000 of Australasia's largest corporations, government bodies and other major institutions. The Division also services the equities broking needs of over 425,000 individual and business clients through Commonwealth Securities Ltd. (ComSec).

Key outcomes for the half-year included:

- Total Revenue growth of $10.5 \%$.
- Consistent contribution of non-interest income, representing over $70 \%$ of total operating income.
- The Financial Markets group:
- lead managed $\$ 2.83$ billion of new Corporate Bond issues attaining the number one position in the International Financing Review's League Table for the Australian bond market.
- launched eCommCorporate, the first corporate and business specific Internet channel in Australia, combining financial markets and transaction banking products.
- The Corporate Finance team completed:
- a lead role in the $\$ 1.46$ billion project financing of Intergen's Millmerran Power Station.
- the lead management of a consortium to complete the $\$ 470$ million debt financing for Hills Motorway Ltd.
- the joint lead arrangement and underwriting of a $\$ 350$ million cash advance to finance the expansion of Port Waratah's infrastructure in Newcastle.
- Commonwealth Investment Management (CIM) entered into a funds management alliance with Legal and General Investment Management (LGIM). Under the arrangement LGIM will manage, in the UK, international equity and international fixed interest indexed funds for CIM's Australian clients. CIM has exclusive rights to represent Legal and General in Australasia.
- Commonwealth Custodial Services Limited (CCSL) increased funds held in custody by $29 \%$ from $\$ 24$ billion to $\$ 31$ billion. CCSL entered into an alliance with State Street Australia Limited to offer a unique master custody solution for Australian Superannuation funds.
- The Transaction Services unit won contracts to provide transaction banking services to Foxtel and Brisbane City Council.
- ComSec continued to grow strongly with:
- over 900,000 transactions processed during the half-year.
- $9.3 \%$ of the total number of transactions on the ASX in December, up from 6.8\% a year ago, making it the number one broker in terms of volume of ASX trades.
- over 104,000 Internet clients. Internet trades now represent over $60 \%$ of total orders.


## Technology Operations and Property

The delivery of current and future information technology and telecommunication services to the Bank is managed through the Bank's technology partner, EDS Australia. The Division also provides back office support and manages Commonwealth Property, the property investment and corporate real estate arm of the Bank.

Highlights during the last half-year were:

- The relationship between the Bank and EDS continues to mature with significant progress on a number of major projects. Cost savings continue to plan.
- Continued strong productivity characterises the Bank's processing areas with a further reduction in the number of processing centres. Operations Processing Centres reduced from 12 to 9 and there was further consolidation of International Trade Processing Centres and Global Payments Services Centres.
- Variable costs are now a significant portion of the divisional expense base, approaching $60 \%$.
- Commonwealth Property remained one of Australia's leading property investment managers with major portfolios of property totalling around $\$ 4$ billion funds under management.
- The Bank completed the integration of its Corporate Real Estate and Investment Property Groups with the centralisation of operations in Sydney.


## Year 2000 Issues

The Bank's Y2K programme was successfully completed with no interruptions to service and was within the allocated budget of $\$ 115$ million. The Bank continues to maintain a framework of Business Continuity Plans.

## Financial and Risk Management

Financial and Risk Management provides integrated financial, risk and capital management services to support the activities of the Bank.

Key outcomes for the half-year included:

- The successful completion of an off-market share buy back of $\$ 553$ million, being approximately 20.5 million shares, at $\$ 27.00$ (2.2\% of total issued shares).
- Re-entering the Eurobond market with a non-guaranteed issue raising US $\$ 500$ million. This was followed with a number of significant, cost effective private and public placements of senior and subordinated debt.
- Continued refinement of the Bank's Integrated Risk Management Framework through the progressive extension of the equity allocation methodology, with work underway to include return measurements at product, segment and channel levels.
- Further progress on the delivery of Group wide information to support operational and strategic decision making, with the progressive realisation of business benefits.
- Development of credit portfolio management techniques has continued, with the objective of increasing the return for each unit of risk. Credit quality measures are within targets.
- Progress continues on the implementation of GST.


## Group Human Resources

Key outcomes of the half-year included:

- The introduction of new performance management and recruitment systems better aligned to the Group's business needs.
- The extension of the Effective Leadership program to manager and assistant manager staff. Over 5,000 staff have now attended the program.
- Continued staff acceptance of individual contract based employment with nearly 4,000 staff now on these arrangements.
- Completion of the Bank's move to Workers Compensation self insurance in States and Territories.


## ASB Group (New Zealand)

ASB Group is $75 \%$ owned by Commonwealth Bank of Australia. ASB Group's principal trading operations are ASB Bank, a full service bank, meeting the transactional banking insurance and investment requirements of over 800,000 customers and Sovereign Limited, a life assurance and financial services company acquired on 4 December 1998. ASB has approximately 35,000 online customers using its Internet banking facility.

A recent AC Nielson Consumer Banking Monitor survey showed ASB Bank national retail Main Bank Share averaged $15.7 \%$ for the first three quarters of 1999 improving its ranking to third highest of the major banks.

Highlights of its performance were*:

- Group operating income for the half-year was NZ $\$ 299.3$ million (A $\$ 239.9$ million), up by $27.6 \%$.
- ASB Group contributed NZ\$74.2 million (A\$61 million, pre-outside equity interest), $28.8 \%$ ahead of December 1998.
- Despite a competitive market environment, ASB Bank achieved growth for the half-year to 31 December 1999 of $15.1 \%$ in lending and $20.2 \%$ in funding, while total assets grew 19.7\%.
- ASB Bank holds a $14 \%$ average share of the New Zealand mortgage market, reflecting its market share position of approximately 37\% in Auckland.
- ASB Bank's Total Other Income at NZ\$88.9 million represents a growth of 20.5\%.
- The cost to income ratio of ASB Bank progressively reduced to 59.7\% from 61.6\% in December 1998.
- Bank Direct, ASB's separately branded direct banking operation, continued to grow and now represents almost $5.1 \%$ of ASB Bank's personal advances. It accounts for $13 \%$ of ASB Bank's monthly retail lending growth.
- The integration of the operations of Sovereign Limited has progressed well. Sovereign recorded a steady margin on services profit of NZ $\$ 5$ million and ASB Life recorded an additional uplift in appraisal value of NZ\$5 million.

Despite the above positive performance improvements from ASB Group the contribution to group results was depressed by a weakening of the AUD/NZD exchange rate.

* Note percentage increases are based on NZD numbers.


## Asset Quality

The overall quality of the Bank's credit portfolio remains sound, with:

- Gross impaired assets (net of interest reserved) reduced by $7 \%$, and net impaired assets reduced by $3 \%$.
- The flow of new impaired assets remains at low levels, primarily arising from Australian portfolios.
- Arrears past due 90 days on the statistically managed portfolio remaining at low levels.
- The charge for bad and doubtful debts reduced by $17 \%$, reflecting continuing improvement in asset quality.
- The outlook for the credit cycle in the immediate future is positive at this stage.


## International Financial Services

The Bank's international division was formed in January 2000 with the appointment of the Head of International Financial Services, based in London, to support the Bank's long term target of having $25 \%$ of market capitalisation derived from overseas sources. The move follows the completion of an extensive review of global financial services, and the identification of opportunities for the Bank to enter offshore markets.

In developing offshore businesses, the Bank is looking to leverage its strong capabilities in on-line and direct distribution to provide customers with new products that are convenient and cost effective for them. The development of market entry strategies is well progressed.

## Outlook

The domestic economic outlook remains sound, with continuing low inflation. Recent rises in interest rates, the introduction of the GST and reduction of Olympics-related activity are likely to moderate growth from the trend experienced in prior periods, and introduce some risk to the outlook.

Credit growth is anticipated to be lower than the prior period and is likely to continue to be offset by competitive pressure on margins. This will be compounded by the decline in traditional household savings in Australia, necessitating increased reliance on wholesale funding. In the current environment, credit quality is expected to remain sound with a relatively low charge for bad and doubtful debts.

The Bank is positioned to benefit from the continued growth in the financial services sector and the opportunities presented by e-commerce. Accordingly, the positive trend in other operating income is expected to continue.

Expenses will be affected by a number of factors including project development costs in e-commerce and other projects and the complexity of the application of the GST to financial services, where the capacity to fully recover input costs through changes in margins and other charges remains at risk.

Overall, the Directors expect robust earnings growth for the full financial year, but with second half earnings growth lower than that for the first half.

Directors expect the ratio of dividends per share to earnings per share for 1999/2000 to remain high relative to peer financial institutions.

The Bank continues to keep its capital management alternatives under review. A further share buy-back will be considered during the second half of calendar year 2000, having regard to the Bank's circumstances including ongoing capital requirements, and specifically subject to evaluating the effect of APRA's capital adequacy proposals for conglomerates.

## Directors

The names of the Directors holding office during the half-year ended 31 December 1999 and until the date of this report were:

| J T Ralph | Chairman (elected 28/10/99) |
| :--- | :--- |
| M A Besley | Chairman (retired 28/10/99) |
| D V Murray | Managing Director |
| N R Adler | Director |
| A C Booth | Director |
| R J Clairs | Director |
| K E Cowley | Director |
| J M Schubert | Director |
| F J Swan | Director |
| B K Ward | Director |

Signed in accordance with a resolution of the Directors.

| J T Ralph AO | D V Murray |
| :--- | :--- |
| Chairman | Managing Director |

Chairman
Managing Director

## Profit and Loss Statement

|  | Page No. Ref | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
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| Interest income | 11 | 4,148 | 3,795 | 3,950 | 5 |
| Interest expense | 11 | 2,289 | 2,025 | 2,193 | 4 |
| Net interest income | 11 | 1,859 | 1,770 | 1,757 | 6 |
| Other operating income | 13 | 1,206 | 1,002 | 995 | 21 |
| Total operating income |  | 3,065 | 2,772 | 2,752 | 11 |
| Charge for bad and doubtful debts | 24 | 96 | 131 | 116 | (17) |
| Total operating income after charge for bad and doubtful debts |  | 2,969 | 2,641 | 2,636 | 13 |
| Staff expenses | 15 | 838 | 805 | 799 | 5 |
| Occupancy and equipment expenses | 15 | 214 | 243 | 212 | 1 |
| Information technology services | 15 | 281 | 261 | 244 | 15 |
| Other expenses | 15 | 300 | 270 | 236 | 27 |
| Total operating expenses | 15 | 1,633 | 1,579 | 1,491 | 10 |
| Operating profit before goodwill amortisation, and income tax |  | 1,336 | 1,062 | 1,145 | 17 |
| Goodwill amortisation |  | 23 | 24 | 23 | - |
| Operating profit before income tax |  | 1,313 | 1,038 | 1,122 | 17 |
| Income tax expense | 17 | 457 | 318 | 396 | 15 |
| Operating profit after income tax |  | 856 | 720 | 726 | 18 |
| Outside equity interests |  | 16 | 11 | 13 | 23 |
| Operating profit after income tax attributable to members of the |  |  |  |  |  |
| Bank |  | 840 | 709 | 713 | 18 |
| Retained profits at the beginning of the period |  | 1,698 | 1,005 | 755 | large |
| Adjustment on adoption of new life insurance standard | 33 | 432 | - | - | large |
| Buy back |  | - | (404) | - | - |
| Transfers from reserves |  | - | 1,052 | 35 | large |
| Total available for appropriation |  | 2,970 | 2,362 | 1,503 | 98 |
| Transfers to reserves |  | 526 | 59 | 40 | large |
| Dividends (fully franked) |  |  |  |  |  |
| Transfer to dividend reinvestment plan reserve |  | 105 | 133 | 183 | (43) |
| Provided for payment in cash or paid |  | 419 | 472 | 275 | 52 |
| Dividends provided for, reserved or paid |  | 524 | 605 | 458 | 14 |
| Retained profits at the end of the period |  | 1,920 | 1,698 | 1,005 | 91 |

## Net Interest Income

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Loans | 3,612 | 3,362 | 3,444 | 5 |
| Other financial institutions | 75 | 69 | 96 | (22) |
| Liquid assets | 30 | 29 | 29 | 3 |
| Trading securities | 153 | 115 | 131 | 17 |
| Investment securities | 266 | 206 | 219 | 21 |
| Dividends on redeemable preference shares | 12 | 13 | 29 | (59) |
| Other | - | 1 | 2 | large |
| Total Interest Income | 4,148 | 3,795 | 3,950 | 5 |
| Interest Expense |  |  |  |  |
| Deposits | 1,760 | 1,603 | 1,750 | 1 |
| Other financial institutions | 128 | 97 | 110 | 16 |
| Short term debt issues | 256 | 203 | 190 | 35 |
| Long term debt issues | 60 | 46 | 60 | - |
| Loan capital | 85 | 75 | 80 | 6 |
| Other | - | 1 | 3 | large |
| Total Interest Expense | 2,289 | 2,025 | 2,193 | 4 |
| Net Interest Income | 1,859 | 1,770 | 1,757 | 6 |

## Net Interest Income

31/12/99-31/12/98 (up 6\%)
31/12/99-30/06/99 (up 5\%)

Net Interest increased by $\$ 102$ million over the previous corresponding period due to a $\$ 14$ billion increase in interest earning assets (+ $\$ 225$ million), more than offsetting the lower net interest margin (- $\$ 123$ million).

The growth in interest income was achieved across a range of products including home loans, personal loans and business loans. Up to $\$ 3.7$ billion of additional liquid assets, including Investment Securities, were held in the lead up to year 2000, which increased net interest income, but reduced the Net Interest Margin.

Interest paid on deposits and debt issues increased predominantly in the short term categories with continued increased reliance on wholesale funding, particularly from domestic certificate of deposit issuance and the US commercial paper market. In addition, interest rates on savings and term deposits increased toward the end of the half-year following the increase of $0.25 \%$ in official cash rates.

## Margins and Spreads

Interest spread represents the difference between the average interest rate earned and the average interest rate paid on funds.

Interest margin represents net interest income as a percentage of average interest earning assets.

The calculations for Australia and Overseas include intragroup cross border loans/borrowings and associated interest. The difference in margins and spreads between the Australian and Overseas operations reflects the significantly different nature of the businesses.

|  | $\begin{array}{r} 31 / 12 / 99 \\ \% \\ \hline \end{array}$ | Half-year Ended 30/06/99 \% | $\begin{array}{r} 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Australia |  |  |  |
| Interest spread adjusted for interest forgone on |  |  |  |
| non accrual and restructured loans | 2.82 | 2.96 | 3.02 |
| Interest forgone on non accrual and restructured loans | (0.01) | (0.02) | (0.01) |
| Interest Spread | 2.81 | 2.94 | 3.01 |
| Benefit of net free liabilities, provisions and equity | 0.41 | 0.39 | 0.39 |
| Australia Interest Margin | 3.22 | 3.33 | 3.40 |
| Overseas |  |  |  |
| Interest spread adjusted for interest forgone on |  |  |  |
| non accrual and restructured loans | 1.27 | 1.47 | 1.43 |
| Interest forgone on non accrual and restructured loans | (0.02) | (0.05) | (0.06) |
| Interest Spread | 1.25 | 1.42 | 1.37 |
| Benefit of net free liabilities, provisions and equity | 0.28 | 0.37 | 0.38 |
| Overseas Interest Margin | 1.53 | 1.79 | 1.75 |
| Group |  |  |  |
| Interest spread adjusted for interest forgone on |  |  |  |
| non accrual and restructured loans | 2.56 | 2.68 | 2.74 |
| Interest forgone on non accrual and restructured loans | (0.01) | (0.02) | (0.02) |
| Interest Spread | 2.55 | 2.66 | 2.72 |
| Benefit of net free liabilities, provisions and equity | 0.39 | 0.39 | 0.40 |
| Group Interest Margin | 2.94 | 3.05 | 3.12 |

## Group Interest Margin

31/12/99-31/12/98 (down 18 basis points, 6\%)
31/12/99-30/06/99 (down 11 basis points, 4\%)

The group interest margin reduced to $2.94 \%$ for the half-year from $3.12 \%$ for the previous corresponding half.

This reduction was due to continued pressure on both asset and liability rates, reflecting high levels of competition and an increasing reliance on wholesale funding. In addition, the holding of additional levels of liquid assets in the lead up to the Year 2000 date change, while not adversely impacting Net Interest Income, depressed the margin.

The net interest margin was also adversely affected in the latter part of the half, when the domestic yield curve steepened as a result of expectations of further interest rate rises.

In New Zealand competition remained strong with ASB growing market share but at reduced margin. Overseas margins have also been impacted by increased US commercial paper borrowings used for domestic funding purposes.

## Other Operating Income

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Lending fees | 271 | 244 | 230 | 18 |
| Commission and other fees | 446 | 420 | 387 | 15 |
| Trading income |  |  |  |  |
| Foreign exchange earnings | 69 | 63 | 92 | (25) |
| Trading securities | 54 | 31 | 35 | 54 |
| Other financial instruments (incl derivatives) | 38 | 32 | 20 | 90 |
|  | 161 | 126 | 147 | 10 |
| Dividends | 13 | 4 | 2 | large |
| Net gain on investment securities | 17 | 9 | 70 | (76) |
| Net profit on sale of property, plant and equipment | 11 | 16 | 8 | 38 |
| Life insurance and funds management (see below) | 247 | 134 | 120 | large |
| General insurance premium income | 51 | 48 | 46 | 11 |
| Less general insurance claims | (29) | (35) | (28) | 4 |
| Other | 18 | 36 | 13 | 38 |
| Total Other Operating Income | 1,206 | 1,002 | 995 | 21 |

Life Insurance and Funds Management
Premium income and product management fees
Reinsurance recoveries
Outward reinsurance premiums expense
Claims expense

| 189 | 198 | 98 |
| :---: | :---: | :---: |
| 40 | 45 | 9 |
| $(47)$ | $(49)$ | $(11)$ |
| $(88)$ | $(88)$ | $(19)$ |
| 501 | 192 | 398 |
| $(447)$ | $(219)$ | $(397)$ |
| 148 | 79 | 78 |

Life insurance policy liabilities expense
Margin on Services operating income
Change in excess of net market value over net assets
of life insurance subsidiaries
Funds management income
Life Insurance and Funds Management

| 41 | - | - |
| ---: | ---: | ---: |
| 58 | 55 | 42 |
| 247 | 134 | 120 |

## Other Operating Income

31/12/99-31/12/98 (up 21\%)
31/12/99-30/06/99 (up 20\%)
During the half-year there was strong growth in Total Other Operating Income across most categories. Other Operating Income grew by $\$ 211$ million, of which $\$ 118$ million was an increase from a comparable base, $\$ 41$ million was a life insurance appraisal value uplift and $\$ 52$ million represented an accounting gross-up on adoption of the new life insurance accounting standard offset by increases in expenses and taxes.

Excluding the above-mentioned impact of changes in accounting for life insurance income, the mix of income across customer segments within Australia has remained consistent with the previous half-years at personal customers $34 \%$, business customers $33 \%$ and institutions 33\%.

## Lending Fees

31/12/99-31/12/98 (up 18\%)
31/12/99-30/06/99 (up 11\%)
Lending Fees grew by $18 \%$ from the previous corresponding half with growth in lending volumes being experienced across all products. Competition was focussed more towards interest rates with less concessions being made on establishment fees.

## Commission and Other Fees

31/12/99-31/12/98 (up 15\%)
31/12/99-30/06/99 (up 6\%)
Growth continued in Commission and Other Fees with Credit Cards and Commonwealth Securities being the strongest contributors. Fee structures introduced in the prior year were maintained. The proportion contributed by domestic retail transaction fees reduced slightly to approximately 10\% of total other operating income ( $4 \%$ of total operating income).

## Trading Income

31/12/99-31/12/98 (up 10\%)
31/12/99-30/06/99 (up 28\%)
Increases in trading income from trading securities and other financial instruments were partly offset by a reduction in foreign exchange income, reflecting lower levels of volatility in exchange rates.

## Net Gain on Investment Securities

31/12/99-31/12/98 (down 76\%)
31/12/99-30/06/99 (up 89\%)
Net gain on investment securities in the previous corresponding half included a one-off profit on the sale of infrastructure assets. The current half includes the remaining profit on this transaction, recognised following completion of all contract clauses.

## Life Insurance and Funds Management

31/12/99-31/12/98 (up 106\%)
31/12/99-30/06/99 (up 84\%)
Following the introduction of accounting standard AASB1038: 'Life Insurance Business', the results for both Commonwealth Life in Australia and Sovereign Ltd in New Zealand are brought to account on a market value basis. This has contributed an additional $\$ 41$ million in Appraisal Value uplift during the half-year. In addition, the accounting policy change for recognition of life insurance income on a gross basis has led to the inclusion of $\$ 52$ million of net income attributable to policyholders, which is offset entirely by increases of $\$ 24$ million in Operating Expenses and $\$ 28$ million in Tax expense.

The underlying income from life insurance and funds management (pre-appraisal value uplift and life insurance income gross ups) grew by $28 \%$ as a result of higher opening levels of in force business and funds under management, and continued growth in new business.

## Operating Expenses

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Staff Expenses |  |  |  |  |
| Salaries and wages | 732 | 709 | 697 | 5 |
| Superannuation contributions | 1 | - | 1 | - |
| Provision for staff leave benefits | 24 | 22 | 22 | 9 |
| Provisions for other employee entitlements | 2 | (2) | - | large |
| Payroll tax | 39 | 37 | 40 | (3) |
| Fringe benefits tax | 16 | 17 | 17 | (6) |
| Other staff expenses | 24 | 22 | 22 | 9 |
| Total Staff Expenses | 838 | 805 | 799 | 5 |
| Occupancy and Equipment Expenses |  |  |  |  |
| Operating lease rentals | 100 | 83 | 75 | 33 |
| Depreciation |  |  |  |  |
| Buildings | 17 | 23 | 28 | (39) |
| Leasehold improvements | 14 | 14 | 12 | 17 |
| Equipment | 31 | 33 | 35 | (11) |
|  | 62 | 70 | 75 | (17) |
| Repairs and maintenance | 23 | 37 | 27 | (15) |
| Other | 29 | 53 | 35 | (17) |
| Total Occupancy and Equipment Expenses | 214 | 243 | 212 | 1 |
| Information Technology Services |  |  |  |  |
| Projects and development | 88 | 70 | 75 | 17 |
| Data processing | 73 | 77 | 64 | 14 |
| Desktop | 48 | 43 | 47 | 2 |
| Communications | 72 | 71 | 58 | 24 |
| Total Information Technology Services | 281 | 261 | 244 | 15 |
| Other Expenses |  |  |  |  |
| Postage | 38 | 38 | 38 | - |
| Stationery | 37 | 35 | 34 | 9 |
| Fees and commissions | 72 | 65 | 47 | 53 |
| Other | 153 | 132 | 117 | 31 |
| Total Other Expenses | 300 | 270 | 236 | 27 |
| Total Operating Expenses | 1,633 | 1,579 | 1,491 | 10 |

## Operating Expenses

31/12/99-31/12/98 (up 10\%)
31/12/99-30/06/99 (up 3\%)
Total Operating Expenses (excluding amortisation of goodwill) for the half grew by 10\%, predominantly within Information Technology Services and Other Expenses. (Adjusted for life insurance expense gross ups of $\$ 24$ million following the new accounting standard, the increase was $8 \%$ ). The ratio of total operating expenses to total operating income decreased to $53.3 \%$ from $54.2 \%$ for the previous corresponding half.

## Operating Expenses (Continued)

## Staff Expenses

31/12/99-31/12/98 (up 5\%)<br>31/12/99-30/06/99 (up 4\%)

Staff expenses grew by $\$ 39$ million or $5 \%$ on the previous corresponding period following salary increases for both EBA and non award staff at the end of the last financial year, being only partly offset by a further reduction in staff numbers. The current half also includes salary costs for approximately 508 staff following the acquisition of Sovereign Limited in December 1998.

## Occupancy and Equipment Expenses

31/12/99-31/12/98 (up 1\%)
31/12/99-30/06/99 (down 12\%)
Operating lease rentals have increased following additional sale and leasebacks during the 1999 financial year. These have been offset by reductions in depreciation, repairs and maintenance and other property expenses.

## Information Technology Services

31/12/99-31/12/98 (up 15\%)
31/12/99-30/06/99 (up 8\%)
Information Technology Services have increased by $\$ 37$ million over the previous corresponding half. Higher project and development costs reflect the continued progress on eCommerce and other technology infrastructure requirements.

The Group capitalised $\$ 13$ million of computer software costs during the half-year. Net unamortised software costs total $\$ 32$ million at 31 December 1999.

Data processing costs increased predominantly due to increased transaction processing volumes, as reflected in higher fee incomes. Communications costs reflect higher telephone banking usage by customers.

## Other Expenses

31/12/99-31/12/98 (up 27\%)
31/12/99-30/06/99 (up 11\%)
Other Expenses include an additional $\$ 17$ million from the accounting policy change including amounts relating to life insurance policyholders. Increases in payments under the Bank's loyalty programme were more than offset by growth in credit card income.

Expense increases across a range of other categories were experienced due to increased levels of business activities and costs associated with various project developments.

## Income Tax

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| INCOME TAX EXPENSE |  |  |  |
| Operating profit before income tax |  |  |  |
| Banking and finance | 1,175 | 962 | 1,071 |
| Life insurance and funds management | 138 | 76 | 51 |
|  | 1,313 | 1,038 | 1,122 |
| Prima facie income tax at 36\% |  |  |  |
| Banking and Finance | 423 | 346 | 386 |
| Life insurance and funds management | 50 | 27 | 18 |
|  | 473 | 373 | 404 |
| Add (or deduct) permanent differences expressed on a tax effect basis |  |  |  |
| Current period |  |  |  |
| Tax rate change | 35 | - | - |
| Provisions for offshore bad and doubtful debts not tax effected | 1 | 1 | - |
| Non deductible depreciation on buildings | 2 | 3 | 4 |
| Taxation rebates (net of accruals) | (19) | (15) | (12) |
| Unit linked business tax adjustment | 17 | - | - |
| Non assessable income - life insurance surplus | (19) | (22) | (14) |
| Change in excess of net market value over net assets of |  |  |  |
| life insurance subsidiaries | (15) | - | - |
| Non deductible goodwill amortisation | 8 | 9 | 8 |
| Employee share acquisition plan | (9) | - | - |
| Other items | (17) | (20) | 1 |
|  | (16) | (44) | (13) |
| Prior periods |  |  |  |
| Other | - | (11) | 5 |
| Income Tax Expense attributable to operating profit |  |  |  |
| Banking and finance | 424 | 312 | 392 |
| Life Insurance and funds management ${ }^{(1)}$ | 33 | 6 | 4 |
| Total Income Tax Expense | 457 | 318 | 396 |
| Effective Tax Rate (\%) |  |  |  |
| Banking and Finance | $36.1^{(2)}$ | 32.4 | 36.6 |
| Life Insurance and Funds Management | 23.9 | 7.9 | 7.8 |
|  | 34.8 | 30.6 | 35.3 |
| As at | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| Assets |  |  |  |
| Future Income Tax Benefits |  |  |  |
| Australia | 240 | 326 | 315 |
| Overseas | 11 | 7 | 7 |
| Total Income Tax Assets | 251 | 333 | 322 |
| Liabilities |  |  |  |
| Australia |  |  |  |
| Provision for income tax | 320 | 472 | 351 |
| Provision for deferred income tax | 875 | 933 | 934 |
| Total Australia | 1,195 | 1,405 | 1,285 |
| Overseas |  |  |  |
| Provision for income tax | 18 | 5 | 12 |
| Provision for deferred income tax | - | - | - |
| Total Overseas | 18 | 5 | 12 |
| Total Income Tax Liabilities | 1,213 | 1,410 | 1,297 |

[^1]Refer page 43 for details of Dividend Franking Account.

## Capital Expenditure

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Buildings | 9 | 22 | 14 | (36) |
| Equipment | 14 | 26 | 20 | (30) |
| Total | 23 | 48 | 34 | (32) |

## Total Capital Expenditure

31/12/99-31/12/98 (down 32\%)
31/12/99-30/06/99 (down 52\%)

The reduced capital expenditure levels principally reflect the Group's reduced property holdings.

## Staff Numbers and Productivity

| As at | 31/12/99 | 30/06/99 | 31/12/98 |
| :---: | :---: | :---: | :---: |
| Full time staff | 26,131 | 26,394 | 26,672 |
| Part time staff | 6,554 | 6,655 | 6,523 |
| Full Time Equivalent Staff |  |  |  |
| Australia | 25,287 | 25,678 | 25,948 |
| New Zealand | 3,237 | 3,061 | 2,941 |
| Other Overseas | 210 | 225 | 227 |
| Total Full Time Equivalent Staff | 28,734 | 28,964 | 29,116 |
| Total operating income per full time equivalent employee (\$) for half-year | 106,689 | 95,705 | 94,518 |
| Staff expense/Total operating income (\%) for half-year | 27 | 29 | 29 |

Full time equivalent staff numbers are weighted for the lower cost per employee of staff on extended leave, e.g. maternity leave, unpaid sick leave, career break

## Total Staff Numbers (FTE)

31/12/99-31/12/98 (down 1\%)
31/12/99-30/06/99 (down 1\%)

Staff numbers in Australia have decreased by 661 (FTE) since 31 December 1998. Staff numbers in New Zealand have increased by 296 (FTE). This reflects the expansion of ASB's activities throughout New Zealand.

In Australia staff reductions have occurred in various processing operations, offset by growth in areas such as Share Direct and Telephone Banking.

## Balance Sheet

| As at | Page No. Ref | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and liquid assets |  | 3,316 | 1,814 | 2,367 | 40 |
| Receivables from other financial institutions |  | 3,820 | 1,206 | 2,337 | 63 |
| Trading securities |  | 5,838 | 4,708 | 4,040 | 45 |
| Investment securities |  | 10,107 | 7,187 | 7,526 | 34 |
| Loans, advances and other receivables | 20 | 107,024 | 101,837 | 95,982 | 12 |
| Bank acceptances of customers |  | 11,282 | 9,672 | 9,833 | 15 |
| Life insurance investment assets |  | 10,198 | - | - | large |
| Deposits with regulatory authorities |  | 3 | 953 | 895 | (100) |
| Property, plant and equipment |  | 929 | 1,001 | 1,502 | (38) |
| Investments in associates |  | 281 | 281 | 276 | 2 |
| Goodwill |  | 468 | 491 | 514 | (9) |
| Unrealised gains on trading derivatives |  | 5,012 | 4,978 | 7,097 | (29) |
| Other assets |  | 2,830 | 3,968 | 2,588 | 9 |
| Total Assets |  | 161,108 | 138,096 | 134,957 | 19 |
| Liabilities |  |  |  |  |  |
| Deposits and other public borrowings | 26 | 100,311 | 93,428 | 91,097 | 10 |
| Payables due to other financial institutions |  | 4,335 | 3,249 | 3,363 | 29 |
| Bank acceptances |  | 11,282 | 9,672 | 9,833 | 15 |
| Provision for dividend |  | 419 | 472 | 276 | 52 |
| Income tax liability | 17 | 1,213 | 1,410 | 1,297 | (6) |
| Other provisions |  | 781 | 805 | 818 | (5) |
| Life insurance policy liabilities |  | 9,738 | - | - | large |
| Debt issues |  | 15,645 | 10,763 | 9,656 | 62 |
| Unrealised losses on trading derivatives |  | 4,708 | 4,687 | 6,438 | (27) |
| Bills payable and other liabilities |  | 1,947 | 3,820 | 2,062 | (6) |
|  |  | 150,379 | 128,306 | 124,840 | 20 |
| Loan capital |  | 3,453 | 2,828 | 2,684 | 29 |
| Total Liabilities |  | 153,832 | 131,134 | 127,524 | 21 |
| Net Assets |  | 7,276 | 6,962 | 7,433 | (2) |
| Shareholders' Equity |  |  |  |  |  |
| Share capital | 40 | 3,110 | 3,526 | 3,570 | (13) |
| Reserves | 40 | 2,005 | 1,511 | 2,621 | (24) |
| Retained profits |  | 1,920 | 1,698 | 1,005 | 91 |
| Shareholders' equity attributable to members of the Bank |  | 7,035 | 6,735 | 7,196 | (2) |
| Outside equity interest in controlled entities |  | 241 | 227 | 237 | 2 |
| Total Shareholders' Equity |  | 7,276 | 6,962 | 7,433 | (2) |

## Loans, Advances and Other Receivables

| As at | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Australia |  |  |  |  |
| Overdrafts | 3,973 | 3,821 | 2,722 | 46 |
| Housing loans | 47,879 | 45,495 | 42,927 | 12 |
| Credit card outstandings | 2,820 | 2,510 | 2,430 | 16 |
| Lease financing | 4,155 | 3,966 | 3,991 | 4 |
| Bills discounted | 684 | 1,650 | 1,187 | (42) |
| Term loans | 32,762 | 29,607 | 28,266 | 16 |
| Redeemable preference share financing | 694 | 682 | 732 | (5) |
| Equity participation in leveraged leases | 1,774 | 1,737 | 1,576 | 13 |
| Other lending | 1,350 | 1,607 | 1,504 | (10) |
| Total Australia | 96,091 | 91,075 | 85,335 | 13 |
| Overseas |  |  |  |  |
| Overdrafts | 919 | 760 | 346 | large |
| Housing loans | 6,829 | 7,151 | 7,458 | (8) |
| Credit card outstandings | 197 | 162 | 165 | 19 |
| Lease financing | 247 | 166 | 61 | large |
| Bills discounted | 1 | 2 | 3 | (67) |
| Term loans | 5,498 | 5,250 | 5,253 | 5 |
| Total Overseas | 13,691 | 13,491 | 13,286 | 3 |
| Gross Loans, Advances and Other Receivables | 109,782 | 104,566 | 98,621 | 11 |
| Deduct |  |  |  |  |
| Provisions for impairment |  |  |  |  |
| General provision | $(1,117)$ | $(1,081)$ | $(1,059)$ | 5 |
| Specific provision against loans and advances | (258) | (275) | (289) | (11) |
| Unearned income |  |  |  |  |
| Term loans | (479) | (437) | (434) | 10 |
| Lease financing | (511) | (489) | (491) | 4 |
| Leveraged leases | (223) | (243) | (176) | 27 |
|  | $(1,213)$ | $(1,169)$ | $(1,101)$ | 10 |
| Interest reserved | (45) | (68) | (92) | (51) |
| Unearned tax remissions on leveraged leases | (125) | (136) | (98) | 28 |
|  | $(2,758)$ | $(2,729)$ | $(2,639)$ | 5 |
| Net Loans, Advances and Other Receivables | 107,024 | 101,837 | 95,982 | 12 |

Group Net Loans, Advances and Other Receivables increased by $\$ 11$ billion (12\%), as a result of strong lending volumes in a buoyant yet competitive environment. The growth was achieved across a number of product categories including Housing Loans $\$ 4.3$ billion (net of $\$ 600$ million securitised in New Zealand), Term Loans $\$ 4.7$ billion and Overdrafts $\$ 1.8$ billion.

## Gross Loans, Advances and Other Receivables: Australia

31/12/99-31/12/98 (up 13\%)
31/12/99-30/06/99 (up 6\%)
Largest categories of growth include home loans with both owner occupied and investment home loans growing strongly. Other areas of growth include personal loans and business loans and the lending assets acquired with the purchase of Credit Lyonnais Holding Australia Limited.

## Gross Loans, Advances and Other Receivables: Overseas

31/12/99-31/12/98 (up 3\%)
31/12/99-30/06/99 (up 1\%)
Balances of loans in New Zealand increased during the half-year; however, this has been offset by the AUD/NZD exchange rate which changed by over $7 \%$. In addition, $\$ 600$ million of housing loans were securitised during the half-year.

## Asset Quality

## Ratios

| As at | $\begin{array}{r} 31 / 12 / 99 \\ \% \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \% \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Impaired Assets Ratio |  |  |  |
| Gross impaired assets (net of interest reserved)/Credit risk | 0.35 | 0.39 | 0.42 |
| Loss Rates |  |  |  |
| Net charge to profit and loss/Credit risk (annualised) | 0.12 | 0.17 | 0.16 |
| Net charge to profit and loss/Risk weighted assets (annualised) | 0.18 | 0.26 | 0.24 |
| Coverage Ratios |  |  |  |
| Specific provisions for impairment/Gross impaired assets |  |  |  |
| (net of interest reserved) | 44.79 | 46.69 | 46.84 |
| Total provisions for impairment/Gross impaired assets |  |  |  |
| (net of interest reserved) | 238.72 | 230.22 | 218.48 |
| Net Impaired Assets as \% of |  |  |  |
| Risk weighted assets | 0.29 | 0.32 | 0.34 |
| Total shareholders' equity | 4.37 | 4.52 | 4.41 |
| General Provision Ratio |  |  |  |
| General Provision as \% of Risk Weighted Assets | 1.03 | 1.09 | 1.11 |

## Credit Risk

Credit losses arise primarily from loans but also from other credit instruments such as bank acceptances, contingent liabilities, financial instruments and investments and assets acquired through security enforcement.

Credit risk is the potential for loss arising from these credit instruments.

The Group's aggregate credit risk is:

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Gross Credit Risk | 165,897 | 151,984 | 147,153 | 13 |
| Less: Unearned income | $(1,213)$ | $(1,169)$ | $(1,101)$ | 10 |
| Credit Risk | 164,684 | 150,815 | 146,052 | 13 |

## Credit Portfolio

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| As at | $\mathbf{3 1 / 1 2 / 9 9}$ | $\mathbf{3 0 / 0 6 / 9 9}$ | $31 / 12 / 99$ <br>  <br>  <br> Credit Portfolio Segments <br> Statistically managed | $\mathbf{\$ M}$ |

* See Definitions (p 43).


## Impaired Assets

## Migration

This table shows the migration of impaired assets and the impact on the specific provision for impairment and interest reserved accounts.

|  | Gross Impaired Assets |  |  | Specific Provisions and Interest Reserved |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Half-year Ended | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| Opening balance | 657 | 709 | 926 | 343 | 381 | 381 |
| New and increased impaired assets | 187 | 174 | 241 |  |  |  |
| Provisioning and interest reservation of new and impaired assets |  |  |  | 106 | 110 | 119 |
| Additional provisioning and interest reservation of existing impaired assets |  |  |  | 25 | 19 | 82 |
| Returned to performing or repaid | (112) | (93) | $(311)^{(1)}$ |  |  |  |
| Full write offs to provisions and interest reserved | (77) | (100) | (73) | (77) | (100) | (73) |
| Partial write offs to provisions and interest reserved | (34) | (33) | (74) | (34) | (33) | (74) |
| Write backs of provisions and interest reserved |  |  |  | (60) | (34) | (54) |
| Closing balance | 621 | 657 | 709 | 303 | 343 | 381 |

${ }^{(1)}$ Includes a reduction of $\$ 99$ million as a result of amending the definition of impaired assets applied from 31 December 1998.

## Balances of Impaired Assets

|  |  |  | $31 / 12 / 99$ |  |
| :--- | ---: | ---: | ---: | ---: |
| As at | $31 / 12 / 99$ | $30 / 06 / 99$ | $31 / 12 / 98$ | vs $31 / 12 / 98$ |
|  | $\$ M$ | $\$ M$ | $\$ M$ | $\%$ |

Total Impaired Assets
Gross non accruals

| 620 | 642 | 709 | $(13)$ |
| ---: | ---: | :---: | ---: |
| 1 | 1 | - | - |
| - | 14 | - | - |
| - | - | - | - |
| 621 | 657 | 709 | $(12)$ |
| $(45)$ | $(68)$ | $(92)$ | $(51)$ |
| 576 | 589 | 617 | $(7)$ |
| $(258)$ | $(275)$ | $(289)$ | $(11)$ |
| $\mathbf{3 1 8}$ | $\mathbf{3 1 4}$ | $\mathbf{3 2 8}$ | $\mathbf{( 3 )}$ |

Net Impaired Assets by Geographical Segments
Australia
New Zealand
Other countries

| 261 | 267 | 237 | 10 |
| ---: | ---: | ---: | ---: |
| - | - | 3 | large |
| 57 | 47 | 88 | $(35)$ |
| $\mathbf{3 1 8}$ | $\mathbf{3 1 4}$ | $\mathbf{3 2 8}$ | $\mathbf{( 3 )}$ |

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Balances of Impaired Assets (continued)

Income Received and Forgone on Impaired Assets
Interest is only taken to profit on non accrual loans when received in cash. Interest entitlement on non accrual loans that is not received represents income forgone.

| Half-year Ended | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Impaired Assets |  |  |  |  |
| Income received |  |  |  |  |
| Current period | 5 | 9 | 6 | (17) |
| Prior period | 33 | 4 | 14 | large |
| Total income received | 38 | 13 | 20 | 90 |
| Income forgone | 5 | 11 | 16 | (69) |

Loans Accruing But Past Due 90 Days or More
Loans accruing but past due 90 days or more in the statistically managed segment are not classified as impaired assets.

| Half-year Ended | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Loans accruing but past due 90 days or more |  |  |  |  |
| Housing Loans (well secured) | 124 | 182 | 185 | (33) |
| Other | 40 | 23 | 43 | (7) |
| Total | 164 | 205 | 228 | (28) |

## Bad and Doubtful Debts

## Charge for Bad and Doubtful Debts

Provisions for credit losses are maintained at an amount adequate to cover anticipated credit losses. Specific provisions for impairment are funded so that the carrying amount of the loan does not exceed the expected cash flows.

General provisions for bad and doubtful debts are maintained to cover non identified possible losses and latent risks inherent in the overall credit portfolio. The general provision is assessed using the methodology known as 'Dynamic Provisioning'.

This takes into account historical loss experience and current economic conditions to assess the balance required to cover expected losses in the portfolio.

Bad debts previously specifically provided for are written off against the related specific provisions, while bad debts not provided for are written off through the general provision. The amounts required to bring the provisions for impairment to their assessed levels are taken to profit and loss, as follows:

| Half-year Ended | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Total charge for bad and doubtful debts | 96 | 131 | 116 |
| The charge is required for |  |  |  |
| Specific provisioning |  |  |  |
| New and increased provisioning | 113 | 111 | 173 |
| Less provisions no longer required (write backs) | (36) | (14) | (31) |
| Net specific provisioning | 77 | 97 | 142 |
| Provided from general provision | (77) | (97) | (142) |
| Charge for specific provision | - | - |  |
| General provisioning |  |  |  |
| Direct write offs | 17 | 18 | 26 |
| Recoveries of amounts previously written off | (31) | (21) | (30) |
| Movement in assessed level | 33 | 37 | (22) |
| Fund specific provision | 77 | 97 | 142 |
| Charge for general provision | 96 | 131 | 116 |
| Total charge for bad and doubtful debts | 96 | 131 | 116 |

Provisions for Impairment

| As at | Specific | $\begin{array}{r} \text { 31/12/99 } \\ \text { \$M } \\ \text { General } \end{array}$ | Specific | $\begin{array}{r} \text { 30/06/99 } \\ \$ M \\ \text { General } \\ \hline \end{array}$ | Specific | $\begin{array}{r} \text { 31/12/98 } \\ \text { \$M } \\ \text { General } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Movements in Provisions |  |  |  |  |  |  |
| Opening balance | 275 | 1,081 | 289 | 1,059 | 279 | 1,076 |
| Charge to profit and loss | - | 96 | - | 131 | - | 116 |
| Transfer from general provision | 77 | (77) | 97 | (97) | 142 | (142) |
| Direct write offs |  | (17) | - | (18) | - | (26) |
| Recoveries |  | 31 | - | 21 | - | 30 |
| Movement in assessed level |  | 33 |  | 37 |  | (22) |
| Bad debts written off | (104) | (6) | (106) | (3) | (129) | - |
| Exchange rate adjustment and other items | 10 | 9 | (5) | (12) | (3) | 5 |
| Closing Balance | 258 | 1,117 | 275 | 1,081 | 289 | 1,059 |

## Asian and Other Regional Exposures as at 31 December 1999

The Bank's credit risk exposure by customer type is set out below.

| Country | CUSTOMER TYPE |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Finance \$M | Corporate/ Multinational \$M | Govt \$M | Project Finance \$M | APL/ NZPL \$M | $\begin{array}{r} 31 / 12 / 99 \\ \text { Total } \\ \text { Exposure } \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \text { Total } \\ \text { Exposure } \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \text { Total } \\ \text { Exposure } \\ \$ M \\ \hline \end{array}$ |
| China | 70 | 80 | - | - | - | 150 | 107 | 140 |
| Hong Kong | 228 | 571 | 56 | - | 155 | 1,010 | 968 | 1,082 |
|  | 298 | 651 | 56 | - | 155 | 1,160 | 1,075 | 1,222 |
| Japan | 1,273 | 295 | 224 | - | - | 1,792 | 1,482 | 1,838 |
| Malaysia | 7 | 62 | - | - | 3 | 72 | 71 | 77 |
| Singapore | 465 | 57 | 18 | - | 33 | 573 | 503 | 647 |
| Taiwan | 14 | 15 | - | - | - | 29 | 21 | 41 |
| Other | 4 | 4 | - | - | - | 8 | 9 | 10 |
|  | 1,763 | 433 | 242 | - | 36 | 2,474 | 2,086 | 2,613 |
| Indonesia | 62 | 138 | 50 | 121 | 47 | 418 | 417 | 505 |
| South Korea | 151 | 16 | - | - | - | 167 | 356 | 435 |
| Thailand | - | 129 | 17 | - | 1 | 147 | 169 | 183 |
|  | 213 | 283 | 67 | 121 | 48 | 732 | 942 | 1,123 |
| Total Exposure | 2,274 | 1,367 | 365 | 121 | 239 | 4,366 | 4,103 | 4,958 |


|  | CUSTOMER TYPE |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Finance \$M | Corporate/ Multinational \$M | Govt \$M | Project Finance \$M | APL/ NZPL \$M | $\begin{array}{r} 31 / 12 / 99 \\ \text { Total } \\ \text { Exposure } \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \text { Total } \\ \text { Exposure } \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \text { Total } \\ \text { Exposure } \\ \$ M \end{array}$ |
| Eastern Europe* | 16 | - | 31 | - | - | 47 | 47 | 54 |
| Latin America | 1 | - | - | - | - | 1 | - | 1 |
| Middle East | 127 | - | - | - | - | 127 | 116 | 129 |

* Includes nil exposure to Russia.

Total Exposure - The maximum of the limit or balance utilised for committed facilities, whichever is higher, and the balance utilised for uncommitted facilities.

Project Finance - Long term lending for large scale projects (such as mining, infrastructure) where repayment is primarily reliant on the cash flow from the project for repayment.

Other - Countries with total exposure of less than $\$ 10$ million.

## Deposits and Other Public Borrowings

| As at | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Australia |  |  |  |  |
| Certificates of deposit | 15,403 | 11,000 | 7,534 | large |
| Term deposits | 23,989 | 23,871 | 24,756 | (3) |
| On demand and short term deposits | 42,124 | 41,454 | 40,812 | 3 |
| Deposits not bearing interest | 5,743 | 4,555 | 4,085 | 41 |
| Securities sold under agreements to repurchase | 189 | 619 | 657 | (71) |
| Other | 7 | 7 | 7 | - |
| Total Australia | 87,455 | 81,506 | 77,851 | 12 |
| Overseas |  |  |  |  |
| Certificates of deposit | 2,691 | 2,295 | 2,507 | 7 |
| Term deposits | 6,088 | 5,692 | 6,295 | (3) |
| On demand and short term deposits | 4,021 | 3,878 | 4,407 | (9) |
| Deposits not bearing interest | 56 | 57 | 37 | 51 |
| Total Overseas | 12,856 | 11,922 | 13,246 | (3) |
| Total Deposits and Other Public Borrowings | 100,311 | 93,428 | 91,097 | 10 |

Total deposits have grown by $\$ 9$ billion over the previous corresponding period, including certificates of deposit $\$ 8$ billion, deposits not bearing interest $\$ 1.7$ billion and on demand and short-term deposits $\$ 0.9$ billion.

## Deposits and Other Public Borrowings: Australia

31/12/99-31/12/98 (up 12\%)
31/12/99-30/06/99 (up 7\%)
Within Australia the Bank has maintained its market share of retail deposits. However, with the continued growth in funds management alternatives and changes to household fund flows, retail deposit growth in the system has not kept pace with asset growth; accordingly, there has been increased reliance on wholesale funding. The Bank is well positioned to raise funds in a range of wholesale markets.

## Deposits and Other Public Borrowings: Overseas

```
31/12/99-31/12/98 (down 3%)
31/12/99-30/06/99 (up 8%)
```

Overseas principally comprises ASB Bank deposits. ASB Bank balances were affected by a change in the AUD/NZD exchange rate of over $7 \%$.

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLIED ENTITIES

## Average Balance Sheet And Related Interest- Half-yearly Figures

The table lists the major categories of interest earning assets and interest bearing liabilities of the Group together with the respective interest earned or paid and the average interest rates for each of the half-years ending 31 December 1999, 30 June 1999 and 31 December 1998. Averages used are predominantly daily averages. Investments held in life insurance statutory funds are disclosed as Non Interest

Earning Assets. The overseas component comprises overseas branches of the Bank and overseas domiciled controlled entities. Overseas intergroup borrowings have been adjusted into the interest spread and margin calculations to more appropriately reflect the overseas cost of funds. Non accrual loans are included in Interest Earning Assets under loans, advances and other receivables.

| Half-year Ended | Average <br> Balance \$M | 31/12/99 Interest \$M | Average Rate \% | Average Balance \$M | 30/06/99 Interest \$M | Average Rate \% | Average Balance \$M | $\begin{array}{r} \text { 31/12/98 } \\ \text { Interest } \\ \$ \mathrm{MM} \\ \hline \end{array}$ | Average Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AVERAGE ASSETS AND INTEREST INCOME Interest Earning Assets |  |  |  |  |  |  |  |  |  |
| Cash and liquid assets |  |  |  |  |  |  |  |  |  |
| Australia | 1,552 | 30 | 3.8 | 1,628 | 30 | 3.7 | 1,311 | 28 | 4.2 |
| Overseas | 59 | - | - | 51 | - | - | 186 | - | - |
| Receivables due from other financial institutions |  |  |  |  |  |  |  |  |  |
| Australia | 1,451 | 42 | 5.8 | 1,370 | 34 | 5.0 | 1,590 | 45 | 5.6 |
| Overseas | 1,289 | 33 | 5.1 | 1,251 | 35 | 5.6 | 1,789 | 51 | 5.7 |
| Deposits with regulatory authorities |  |  |  |  |  |  |  |  |  |
| Australia | - | - | - | 921 | - | - | 863 | - | - |
| Overseas | 2 | - | - | 2 | - | - | 2 | - | - |
| Trading securities |  |  |  |  |  |  |  |  |  |
| Australia | 4,559 | 109 | 4.8 | 2,818 | 74 | 5.3 | 2,624 | 75 | 5.7 |
| Overseas | 2,008 | 44 | 4.4 | 1,734 | 41 | 4.8 | 1,667 | 56 | 6.7 |
| Investment securities |  |  |  |  |  |  |  |  |  |
| Australia | 3,785 | 113 | 5.9 | 2,872 | 85 | 6.0 | 3,229 | 86 | 5.3 |
| Overseas | 5,564 | 153 | 5.5 | 4,687 | 120 | 5.2 | 4,631 | 134 | 5.7 |
| Loans, advances and other receivables |  |  |  |  |  |  |  |  |  |
| Australia | 92,103 | 3,186 | 6.9 | 85,550 | 2,951 | 7.0 | 81,185 | 2,948 | 7.2 |
| Overseas | 13,452 | 438 | 6.5 | 13,907 | 424 | 6.1 | 12,715 | 525 | 8.2 |
| Other interest earning assets | - | - | - | - | 1 | n/a | - | 2 | n/a |
| Intragroup loans |  |  |  |  |  |  |  |  |  |
| Australia | - | - | - | - | - | - | 952 | 27 | 5.6 |
| Overseas | 1,866 | 51 | 5.4 | 133 | 4 | 6.1 | - | - | - |
| Average interest earning assets and interest income including intragroup | 127,690 | 4,199 | 6.5 | 116,923 | 3,799 | 6.6 | 112,744 | 3,977 | 7.0 |
| Intragroup eliminations | $(1,866)$ | (51) | 5.4 | (133) | (4) | 6.1 | (952) | (27) | 5.6 |
| Total average interest earning assets and interest income | 125,824 | 4,148 | 6.6 | 116,790 | 3,795 | 6.6 | 111,792 | 3,950 | 7.0 |

## Average Balance Sheet Half-yearly Figures (Continued)

| Half-year Ended | Average <br> Balance \$M | 31/12/99 Interest \$M | Average Rate \% | Average <br> Balance \$M | 30/06/99 Interest \$M | Average Rate \% | Average Balance \$M | 31/12/98 Interest \$M | Average Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non Interest Earning Assets |  |  |  |  |  |  |  |  |  |
| Bank acceptances |  |  |  |  |  |  |  |  |  |
| Australia | 10,405 |  |  | 10,246 |  |  | 9,700 |  |  |
| Overseas | 36 |  |  | 31 |  |  | 33 |  |  |
| Life Insurance Investment Assets ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Australia | 7,886 |  |  |  |  |  |  |  |  |
| Overseas | 69 |  |  |  |  |  |  |  |  |
| Property, plant and equipment |  |  |  |  |  |  |  |  |  |
| Australia | 780 |  |  | 1,113 |  |  | 1,365 |  |  |
| Overseas | 191 |  |  | 212 |  |  | 210 |  |  |
| Other assets |  |  |  |  |  |  |  |  |  |
| Australia | 7,960 |  |  | 8,502 |  |  | 10,956 |  |  |
| Overseas | 1,607 |  |  | 2,384 |  |  | 1,791 |  |  |
| Provisions for impairment |  |  |  |  |  |  |  |  |  |
| Australia | $(1,226)$ |  |  | $(1,192)$ |  |  | $(1,228)$ |  |  |
| Overseas | (163) |  |  | (166) |  |  | (150) |  |  |
| Total average non interest earning assets | 27,545 |  |  | 21,130 |  |  | 22,677 |  |  |
| Total Average Assets | 153,369 |  |  | 137,920 |  |  | 134,469 |  |  |
| Percentage of total average assets applicable to overseas operations | 15.7\% |  |  | 17.5\% |  |  | 17.0\% |  |  |

[^2] Such earnings are attributable to life insurance policyholders.

COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES
Average Balance Sheet (Continued)

| Half-year Ended | Average <br> Balance \$M | 31/12/99 Interest <br> \$M | Average Rate \% | Average <br> Balance \$M | 30/06/99 Interest \$M | Average Rate \% | Average <br> Balance \$M | 31/12/98 Interest <br> \$M | Average Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AVERAGE LIABILITIES AND INTEREST EXPENSE |  |  |  |  |  |  |  |  |  |
| Interest Bearing Liabilities and Loan Capital |  |  |  |  |  |  |  |  |  |
| Time deposits |  |  |  |  |  |  |  |  |  |
| Australia | 37,891 | 965 | 5.1 | 32,489 | 812 | 5.0 | 29,771 | 785 | 5.2 |
| Overseas | 8,570 | 225 | 5.2 | 9,165 | 221 | 4.9 | 9,236 | 370 | 7.9 |
| Saving deposits |  |  |  |  |  |  |  |  |  |
| Australia | 25,382 | 207 | 1.6 | 24,645 | 206 | 1.7 | 24,115 | 212 | 1.7 |
| Overseas | 2,086 | 32 | 3.1 | 2,230 | 34 | 3.1 | 2,012 | 47 | 4.6 |
| Other demand deposits |  |  |  |  |  |  |  |  |  |
| Australia | 17,424 | 313 | 3.6 | 17,303 | 303 | 3.5 | 17,192 | 323 | 3.7 |
| Overseas | 1,904 | 18 | 1.9 | 1,745 | 26 | 3.0 | 1,620 | 14 | 1.7 |
| Payables due to other financial institutions |  |  |  |  |  |  |  |  |  |
| Australia | 1,237 | 32 | 5.1 | 557 | 19 | 6.9 | 728 | 16 | 4.4 |
| Overseas | 4,048 | 96 | 4.7 | 3,085 | 79 | 5.2 | 3,644 | 93 | 5.1 |
| Short term borrowings |  |  |  |  |  |  |  |  |  |
| Australia | 4,223 | 111 | 5.2 | 5,775 | 144 | 5.0 | 6,231 | 175 | 5.6 |
| Overseas | 5,577 | 145 | 5.2 | 2,920 | 59 | 4.1 | 1,353 | 15 | 2.2 |
| Long term borrowings |  |  |  |  |  |  |  |  |  |
| Australia | 1,668 | 42 | 5.0 | 1,379 | 32 | 4.7 | 1,984 | 44 | 4.4 |
| Overseas | 602 | 18 | 5.9 | 802 | 14 | 3.5 | 814 | 16 | 3.9 |
| Loan capital |  |  |  |  |  |  |  |  |  |
| Australia | 2,979 | 84 | 5.6 | 2,782 | 75 | 5.4 | 2,711 | 80 | 5.9 |
| Overseas | 14 | 1 | 8.6 |  |  |  |  |  |  |
| Other interest bearing liabilities | - | - | n/a | - | 1 | n/a | - | 3 | $\mathrm{n} / \mathrm{a}$ |
| Intragroup borrowings |  |  |  |  |  |  |  |  |  |
| Australia | 1,866 | 51 | 5.4 | 133 | 4 | 6.1 |  |  |  |
| Overseas | - | - | - | - | - | - | 952 | 27 | 5.6 |
| Average interest bearing liabilities and loan capital and interest expense including intragroup | 115,471 | 2,340 | 4.0 | 105,010 | 2,029 | 3.9 | 102,363 | 2,220 | 4.3 |
| Intragroup eliminations | $(1,866)$ | (51) | 5.4 | (133) | (4) | 6.1 | (952) | (27) | 5.6 |
| Total average interest bearing liabilities and loan capital and interest expense | 113,605 | 2,289 | 4.0 | 104,877 | 2,025 | 3.9 | 101,411 | 2,193 | 4.3 |

## Average Balance Sheet (Continued)

| Half-year Ended | Average Balance \$M | 31/12/99 Interest \$M | Average Rate \% | Average Balance \$M | 30/06/99 Interest \$M | Average Rate \% | Average Balance \$M | 31/12/98 Interest \$M | Average Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non Interest Bearing Liabilities |  |  |  |  |  |  |  |  |  |
| Deposits not bearing interest |  |  |  |  |  |  |  |  |  |
| Australia | 4,557 |  |  | 4,286 |  |  | 3,623 |  |  |
| Overseas | 69 |  |  | 70 |  |  | 82 |  |  |
| Liability on acceptances |  |  |  |  |  |  |  |  |  |
| Australia | 10,405 |  |  | 10,246 |  |  | 9,700 |  |  |
| Overseas | 36 |  |  | 31 |  |  | 33 |  |  |
| Life insurance policy liabilities |  |  |  |  |  |  |  |  |  |
| Australia | 7,805 |  |  |  |  |  |  |  |  |
| Overseas | 61 |  |  |  |  |  |  |  |  |
| Other liabilities |  |  |  |  |  |  |  |  |  |
| Australia | 8,259 |  |  | 8,543 |  |  | 10,703 |  |  |
| Overseas | 1,168 |  |  | 3,048 |  |  | 1,729 |  |  |
| Total average non interest bearing liabilities | 32,360 |  |  | 26,224 |  |  | 25,870 |  |  |
| Total average liabilities and loan capital | 145,965 |  |  | 131,101 |  |  | 127,281 |  |  |
| Shareholders' equity | 7,404 |  |  | 6,819 |  |  | 7,188 |  |  |
| Total average liabilities, loan capital and shareholders' equity | 153,369 |  |  | 137,920 |  |  | 134,469 |  |  |
| Percentage of total average liabilities applicable to overseas operations | 16.5\% |  |  | 17.6\% |  |  | 16.1\% |  |  |

## Interest Rate and Volume Analysis of Half-year Results

|  | $31 / 12 / 99$ vs $31 / 12 / 98$ Changes due to |  |  | 31/12/99 vs 30/06/99 Changes due to |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume \$M | Rate \$M | Total \$M | Volume \$M | Rate \$M | Total \$M |
| Interest Earning Assets |  |  |  |  |  |  |
| Cash and liquid assets |  |  |  |  |  |  |
| Australia | 5 | (3) | 2 | (1) | 1 | (0) |
| Overseas | - | - | - | - | - | - |
| Receivables due from other financial institutions |  |  |  |  |  |  |
| Australia | (4) | 1 | (3) | 2 | 5 | 7 |
| Overseas | (14) | (4) | (18) | 1 | (4) | (3) |
| Deposits with regulatory authorities |  |  |  |  |  |  |
| Australia | - | - | - | - | - | - |
| Overseas | - | - | - | - | - | - |
| Trading securities |  |  |  |  |  |  |
| Australia | 51 | (17) | 34 | 44 | (10) | 34 |
| Overseas | 9 | (21) | (12) | 6 | (4) | 2 |
| Investment securities |  |  |  |  |  |  |
| Australia | 16 | 11 | 27 | 27 | (1) | 27 |
| Overseas | 26 | (7) | 19 | 23 | 8 | 31 |
| Loans, advances and other receivables |  |  |  |  |  |  |
| Australia | 387 | (149) | 238 | 228 | (42) | 186 |
| Overseas | 27 | (114) | (87) | (14) | 21 | 7 |
| Other interest earning assets | n/a | (2) | (2) | $\mathrm{n} / \mathrm{a}$ | (1) | (1) |
| Intragroup loans |  |  |  |  |  |  |
| Australia | (14) | (14) | (27) | - | - | - |
| Overseas | 26 | 26 | 51 | 50 | (3) | 47 |
| Change in interest income including intragroup | 509 | (287) | 222 | 355 | (18) | 337 |
| Intragroup eliminations | (25) | 1 | (24) | (50) | 3 | (47) |
| Change in Interest Income | 479 | (281) | 198 | 298 | (8) | 290 |
| Interest Bearing Liabilities and Loan Capital |  |  |  |  |  |  |
| Time deposits |  |  |  |  |  |  |
| Australia | 210 | (30) | 180 | 137 | 2 | 140 |
| Overseas | (22) | (123) | (145) | (15) | 15 | 0 |
| Savings deposits |  |  |  |  |  |  |
| Australia | 11 | (16) | (5) | 6 | (9) | (2) |
| Overseas | 1 | (16) | (15) | (2) | (0) | (3) |
| Other demand deposits |  |  |  |  |  |  |
| Australia | 4 | (14) | (10) | 2 | 3 | 5 |
| Overseas | 3 | 1 | 4 | 2 | (10) | (8) |
| Payables due to other financial institutions |  |  |  |  |  |  |
| Australia | 12 | 4 | 16 | 21 | (8) | 13 |
| Overseas | 10 | (7) | 3 | 24 | (8) | 16 |
| Short term borrowings |  |  |  |  |  |  |
| Australia | (55) | (9) | (64) | (40) | 5 | (35) |
| Overseas | 78 | 52 | 130 | 62 | 23 | 85 |
| Long term borrowings |  |  |  |  |  |  |
| Australia | (7) | 5 | (2) | 7 | 2 | 9 |
| Overseas | (5) | 7 | 2 | (5) | 9 | 4 |
| Loan capital |  |  |  |  |  |  |
| Australia | 8 | (4) | 4 | 5 | 2 | 8 |
| Overseas | - | - | - | - | - | - |
| Other interest bearing liabilities | $\mathrm{n} / \mathrm{a}$ | (3) | (3) | $\mathrm{n} / \mathrm{a}$ | (1) | (1) |
| Intragroup borrowings |  |  |  |  |  |  |
| Australia | 26 | 26 | 51 | 50 | (3) | 47 |
| Overseas | (14) | (14) | (27) | - | ( | - |
| Change in interest expense including intragroup | 275 | (155) | 120 | 209 | 69 | 277 |
| Intragroup eliminations | (25) | 1 | (24) | (50) | 3 | (47) |
| Change in Interest Expense | 255 | (159) | 96 | 174 | 57 | 230 |
| Change in Net Interest Income | 225 | (123) | 102 | 125 | (65) | 60 |
| Change due to Variation in Time Periods |  |  | - |  |  | 29 |

These Volume and Rate Analyses are for half-year periods.
The calculations are based on balances over the half-year.

The volume and rate variances for both total interest earning assets and liabilities have been calculated separately (rather than being the sum of the individual categories). The variation in time periods allows for the different number of days in the respective half-years.

## Derivatives

Derivatives are financial contracts whose value depends on the values of one or more underlying assets, reference rates or indices. Derivatives include foreign exchange forward
transactions, interest rate and currency swaps, forward interest rate agreements and option contracts and can be denominated in Australian dollars or a foreign currency.

| As at | $\begin{array}{rr}  & \text { Face Value } \\ 31 / 12 / 99 & 30 / 06 / 99 \\ \$ M & \$ M \end{array}$ |  | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \end{array}$ | Credit Equivalent |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \end{array}$ |
| Exchange Rate Related Contracts |  |  |  |  |  |  |
| Forwards |  |  |  |  |  |  |
| Trading | 100,467 | 92,721 |  | 109,885 | 2,426 | 2,521 | 3,689 |
| Other than trading | 186 | 43 | - | 2 | - | - |
| Total forwards | 100,653 | 92,764 | 109,885 | 2,428 | 2,521 | 3,689 |
| Swaps |  |  |  |  |  |  |
| Trading | 11,483 | 12,244 | 13,479 | 1,156 | 954 | 1,158 |
| Other than trading | 7,911 | 6,050 | 6,315 | 786 | 810 | 1,344 |
| Total swaps | 19,394 | 18,294 | 19,794 | 1,942 | 1,764 | 2,502 |
| Futures |  |  |  |  |  |  |
| Trading | 125 | 218 | 153 | - | - | - |
| Other than trading | - | - | - | - | - | - |
| Total futures | 125 | 218 | 153 | - | - | - |
| Options purchased and sold |  |  |  |  |  |  |
| Trading | 28,786 | 41,028 | 34,554 | 442 | 662 | 719 |
| Other than trading | - | - | - | - | - | - |
| Total options purchased and sold | 28,786 | 41,028 | 34,554 | 442 | 662 | 719 |
| Total Exchange Rate Related Contracts | 148,958 | 152,304 | 164,386 | 4,812 | 4,947 | 6,910 |

## Interest Rate Related Contracts

Forwards
Trading
Other than trading
Total forwards
Swaps
Trading
Other than trading
Total swaps
Futures
Trading
Other than trading
Total futures
Options purchased and sold
Trading
Other than trading
Total options purchased and sold
Total Interest Rate Related Contracts

| 24,605 | 6,863 | 11,063 | 7 | 1 | 2 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 5,314 | 8,527 | 3,781 | - | - | - |
| 29,919 | 15,390 | 14,844 | 7 | 1 | 2 |
|  |  |  |  |  |  |
| 73,290 | 56,534 | 48,374 | 1,782 | 1,261 | 1,514 |
| 42,899 | 36,343 | 33,018 | 820 | 634 | 771 |
| 116,189 | 92,877 | 81,392 | 2,602 | 1,895 | 2,285 |
|  |  |  |  |  |  |
| 29,914 | 44,602 | 30,816 | - | - | - |
| 584 | 454 | 72 | - | - | - |
| 30,498 | 45,056 | 30,888 | - | - | - |
| 8,359 | 8,471 | 7,787 | 65 | 57 | 41 |
| 61 | 61 | 7,852 | 61 | 61 | 44 |
| 8,420 | 8,532 | $\mathbf{1 3 4 , 9 7 6}$ | $\mathbf{2 , 7 2 7}$ | $\mathbf{1 , 9 9 8}$ | $\mathbf{2 , 3 9 6}$ |
| $\mathbf{1 8 5 , 0 2 6}$ | $\mathbf{1 6 1 , 8 5 5}$ |  |  | 102 |  |

## Equity Risk Related Contracts

Options purchased and sold
Other than trading
Total Equity Risk Related Contracts
Total Derivatives Exposures

| 278 | 278 | 135 | - | - | - |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 7 8}$ | $\mathbf{2 7 8}$ | $\mathbf{1 3 5}$ | - | - | - |
| $\mathbf{3 3 4 , 2 6 2}$ | $\mathbf{3 1 4 , 4 3 7}$ | $\mathbf{2 9 9 , 4 9 7}$ | $\mathbf{7 , 5 3 9}$ | $\mathbf{6 , 9 4 5}$ | $\mathbf{9 , 3 0 6}$ |

## Contingent Liabilities

| As at |  | $\begin{array}{r} \text { Face Value } \\ 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | Credit Equivalent <br> 31/12/99 30/06/99 |  | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \end{array}$ |  |  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \end{array}$ |  |
| Credit Risk Related Instruments |  |  |  |  |  |  |
| Guarantees | 2,006 | 2,030 | 1,838 | 2,006 | 2,030 | 1,838 |
| Standby letters of credit | 469 | 487 | 499 | 469 | 487 | 499 |
| Bill endorsements | 441 | 510 | 418 | 441 | 510 | 418 |
| Documentary letters of credit | 220 | 244 | 330 | 44 | 49 | 66 |
| Performance related contingents | 1,528 | 1,460 | 1,256 | 764 | 730 | 628 |
| Commitments to provide credit | 34,128 | 32,151 | 28,395 | 13,014 | 12,155 | 10,319 |
| Other commitments | 826 | 819 | 845 | 788 | 786 | 827 |
| Total Credit Risk Related Instruments | 39,618 | 37,701 | 33,581 | 17,526 | 16,747 | 14,595 |

## Accounting Standards and Practices

## Accounting Policies

The half-year report should be read in conjunction with the annual consolidated financial statements of Commonwealth Bank of Australia (the Bank) as at 30 June 1999 and with any public announcements made by the Bank and its controlled entities during the half-year ended 31 December 1999 in accordance with the continuous disclosure obligations under the Corporations Law. These half-year consolidated financial statements are a general purpose financial report made out in accordance with the Corporations Law, applicable Accounting Standards including AASB 1029: Half-Year Accounts and Consolidated Accounts and other mandatory reporting requirements so far as the requirements are considered appropriate to a banking corporation.

In accordance with the Australian Securities and Insurance Commission Class Order No. 98/100 dated 10 July 1998, amounts in these financial statements have been rounded to the nearest million dollars unless otherwise stated.

For the purposes of preparing the half-year financial statements, the half-year has been treated as a discrete reporting period.

Where necessary, comparative figures have been adjusted to conform with changes in presentation in these financial statements.

## Changes in Accounting Policy

Life Insurance Business
A new accounting standard AASB 1038: Life Insurance Business became operative for the Bank from 1 July 1999. The standard requires all life insurance assets and liabilities to be carried at market value and the first time consolidation of $\$ 10.2$ billion of assets and liabilities in statutory funds.

As part of an internal Group restructuring, the Bank sold its investment in Commonwealth Life Limited to Commonwealth Insurance Holdings Limited, a life insurance wholly owned controlled entity, as at 30 June 1999. The sale price of $\$ 700$ million was at market value based on independent advice. Under the new life insurance accounting standard this investment in Commonwealth Life Limited is carried at market value. This has resulted in an increase in the Group's retained earnings of $\$ 432$ million as from 1 July 1999 upon adoption of the new life insurance standard. This $\$ 432$ million adjustment represented the Excess of Net Market Value over Net Assets (Excess) of Life Insurance subsidiary, Commonwealth Life Limited. The total 'Excess' at 31 December 1999 is $\$ 646$ million, being $\$ 469$ million in respect of Commonwealth Life Limited and $\$ 177$ million in respect of Sovereign Limited in New Zealand. This asset is included in Other Assets in the Group's balance sheet at 31 December 1999. The change in this 'Excess' for the half-year to 31 December 1999 was $\$ 41$ million and is included in profi $t$ for the period. (Also refer to page 13.)

Future earnings will continue to be impacted by this change in accounting policy. The financial effect for the current half-year has been to increase earnings per share by 5 cents to 92 cents per share.

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Accounting Practices

## Risk Management

The major categories of risk actively managed by the Bank include credit risk, liquidity and funding risk, market risk and other operational risks. Refer to the 1999 Annual Report, Note 37 on pages 113-125 which explains the management of market risk.

Interest Rate Risk in the Balance Sheet is discussed within Note 37 of the 1999 Annual Report. Updated information to 31 December 1999 is as follows:

Next 12 months' Earnings
Over the half-year to 31 December 1999 the potential impact on net interest earnings of a $1 \%$ parallel rate shock and the expected change in price of assets and liabilities held for purposes other than trading is as follows:

| (expressed as a \% of expected next 12 months' net interest earnings) | $\begin{array}{r} 31 / 12 / 99 \\ \% \\ \hline \end{array}$ | Half-year 30/06/99 \% | $\begin{array}{r} 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Average monthly exposure | 1.7 | 1.8 | 2.5 |
| High month exposure | 2.1 | 2.1 | 2.9 |
| Low month exposure | 1.4 | 1.5 | 1.8 |

## Economic Value

The figures in the following table represent the net present value of the expected change in future earnings in all future periods for the remaining term of existing assets and liabilities,
where repricing dates do not match, held for purposes other than trading.

|  | Half-year |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{3 1 / 1 2 / 9 9}$ | $\mathbf{3 0 / 0 6 / 9 9}$ | $\mathbf{3 1 / 1 2 / 9 8}$ |
| $\mathbf{\$ M}$ | $\mathbf{\$ M}$ | 54 |  |
| Exposures as at period end | 22 | 59 |  |
| Average monthly exposure | 37 | 59 |  |
| High month exposure | 45 | 65 |  |
| Low month exposure | 22 | 54 | 52 |

Foreign Exchange Risk in the Balance Sheet is discussed within Note 37 of the 1999 Annual Report. Updated information to 31 December 1999 is:

An adverse movement of $10 \%$ in the applicable AUD foreign exchange rate would cause the Bank's capital ratio to
deteriorate by approximately $0.2 \%$ (half-year to 31/12/98: less than $0.2 \%$ ).

Value at risk (VAR) within Financial Markets Trading is discussed within Note 37 of the 1999 Annual Report. Updated information to 31 December 1999 is:

|  | Average VAR During <br> December 1999 Half \$M | Correlated Average VAR During June 1999 Half \$M | Average VaR During December 1998 Half \$M |
| :---: | :---: | :---: | :---: |
| Interest rate risk | 2.35 | 2.02 | 1.97 |
| Exchange rate risk | 0.67 | 0.83 | 1.35 |
| Implied volatility risk | 0.32 | 0.53 | 0.58 |
| Equities risk | 0.13 | 0.04 | 0.14 |
| Commodities risk | 0.47 | 0.11 | - |
| Diversification benefit | (1.49) | (1.33) | (1.51) |
| Total | 2.45 | 2.20 | 2.53 |

## Capital Adequacy

| As at | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \\ \% \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Tier One Capital |  |  |  |  |
| Total shareholders' equity | 7,276 | 6,962 | 7,433 | (2) |
| Eligible loan capital | 616 | 638 | 936 | (34) |
| Total shareholders' equity and loan capital | 7,892 | 7,600 | 8,369 | (6) |
| Goodwill | (468) | (491) | (514) | (9) |
| Preference shares | (88) | (88) | (95) | (7) |
| Total Tier One Capital | 7,336 | 7,021 | 7,760 | (5) |
| Tier Two Capital |  |  |  |  |
| General provisions for bad and doubtful debts | 1,117 | 1,081 | 1,059 | 5 |
| FITB related to general provision | (326) | (347) | (300) | 9 |
| Dated note and bond issues | 3,114 | 2,335 | 1,961 | 59 |
| Preference shares | 40 | 40 | 43 | (7) |
| Total Tier Two Capital | 3,945 | 3,109 | 2,763 | 43 |
| Total Tier One and Tier Two Capital | 11,281 | 10,130 | 10,523 | 7 |
| Deductions ${ }^{(1)}$ | $(1,389)$ | (788) | (866) | 60 |
| Total Regulatory Capital | 9,892 | 9,342 | 9,657 | 2 |
| Tier One Capital less Eligible Ioan capital | 6,720 | 6,383 | 6,824 | (2) |
| Risk Weighted Capital Ratios | \% | \% | \% | \% |
| Tier One | 6.76 | 7.05 | 8.11 | (17) |
| Tier Two | 3.63 | 3.12 | 2.89 | 26 |
| Deductions | (1.28) | (0.79) | (0.91) | 41 |
| Total | 9.11 | 9.38 | 10.09 | (10) |

[^3] following adoption of new life insurance accounting standard.

## Capital Reduction

The Bank's shareholders' equity was reduced by $\$ 553$ million in November 1999 following the buy back of 20.5 million shares.

## Government Guarantee

In conjunction with the Government's sale of its remaining shareholding, transitional arrangements were implemented which provide that:

- all demand and term deposits will be guaranteed for a period of three years from 19 July 1996, with term deposits outstanding at the end of that three-year period being guaranteed until maturity; and
- all other amounts payable under a contract that was entered into before or under an instrument executed, issued, endorsed or accepted by the Bank and outstanding at 19 July 1996, will be guaranteed until their maturity.

Accordingly, demand deposits are no longer guaranteed. Term deposits outstanding at 19 July 1999 remain guaranteed until maturity. The run off of the Government guarantee has had no effect on the Bank's access to deposit markets. The Bank's credit ratings were also maintained.

## Credit Ratings

Debt issues not guaranteed by the Commonwealth of Australia

|  | Short-term | Long Term |
| :--- | :---: | :---: |
| Standard \& Poor's Corporation | $\mathrm{A}-1+$ | $\mathrm{AA}-$ |
| Moody's Investors Service, Inc. | $\mathrm{P}-1$ | $\mathrm{Aa3}$ |
| Fitch IBCA | $\mathrm{F} 1+$ | AA |
| Moody's Bank Financial Strength Rating |  | B |
| Fitch IBCA Individual Rating |  | $\mathrm{A} / \mathrm{B}$ |

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Financial Reporting by Segments

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | 30/06/99 |  | 31/12/98 |  | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% | \$M | \% | \$M | \% | \% |
| GEOGRAPHICAL SEGMENTS |  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| Australia | 4,556 | 84.7 | 4,569 | 86.3 | 4,232 | 82.3 | 8 |
| New Zealand | 505 | 9.4 | 454 | 8.6 | 522 | 10.1 | (3) |
| Other countries* | 319 | 5.9 | 270 | 5.1 | 390 | 7.6 | (18) |
|  | 5,380 | 100.0 | 5,293 | 100.0 | 5,144 | 100.0 | 5 |
| Operating profit before income tax |  |  |  |  |  |  |  |
| Australia | 1,218 | 92.7 | 932 | 89.8 | 1,001 | 89.2 | 22 |
| New Zealand | 83 | 6.3 | 77 | 7.4 | 74 | 6.6 | 12 |
| Other countries* | 12 | 1.0 | 29 | 2.8 | 47 | 4.2 | (74) |
|  | 1,313 | 100.0 | 1,038 | 100.0 | 1,122 | 100.0 | 17 |
| Operating profit after income tax and outside equity interests |  |  |  |  |  |  |  |
| Australia | 786 | 93.5 | 638 | 90.0 | 632 | 88.6 | 24 |
| New Zealand | 44 | 5.2 | 44 | 6.2 | 36 | 5.1 | 22 |
| Other countries* | 10 | 1.3 | 27 | 3.8 | 45 | 6.3 | (78) |
|  | 840 | 100.0 | 709 | 100.0 | 713 | 100.0 | 18 |
| Assets |  |  |  |  |  |  |  |
| Australia | 135,939 | 84.4 | 115,510 | 83.6 | 112,382 | 83.3 | 21 |
| New Zealand | 14,271 | 8.9 | 13,046 | 9.5 | 12,542 | 9.3 | 14 |
| Other countries* | 10,898 | 6.7 | 9,540 | 6.9 | 10,033 | 7.4 | 9 |
|  | 161,108 | 100.0 | 138,096 | 100.0 | 134,957 | 100.0 | 19 |

* See Definitions (p 43).


## Exchange Rate Conversions

| At |  | $\mathbf{3 1 / 1 2 / 9 9}$ | $\mathbf{3 0 / 0 6 / 9 9}$ | $\mathbf{3 1 / 1 2 / 9 8}$ |
| :--- | :--- | ---: | ---: | ---: |
| AUD1.00 = | USD | .6534 | .6599 | .6136 |
|  | GBP | .4047 | .4190 | .3685 |
|  | JPY | 66.9781 | 79.7934 | 70.3946 |
|  | NZD | 1.2562 | 1.2478 | 1.1628 |
|  | HKD | 5.0791 | 5.1197 | 4.7539 |
|  | DEM | 1.2670 | 1.2487 | 1.0315 |
|  | CHF | 1.0407 | 1.0228 | .8498 |
|  | IDR | 4645 | 4432 | 4875 |

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Financial Reporting by Segments (Continued)

|  | 31/12/99 | \% | 30/06/99 | \% | 31/12/98 | $\begin{array}{r} 31 / 12 / 99 \\ \text { vs } 31 / 12 / 98 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INDUSTRY SEGMENTS |  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| Banking | 4,838 | 89.9 | 4,801 | 90.7 | 4,775 | 92.8 | 1 |
| Life insurance and funds management | 269 | 5.0 | 235 | 4.4 | 125 | 2.4 | large |
| Finance | 273 | 5.1 | 257 | 4.9 | 244 | 4.8 | 12 |
|  | 5,380 | 100.0 | 5,293 | 100.0 | 5,144 | 100.0 | 5 |
| Operating profit before income tax |  |  |  |  |  |  |  |
| Banking | 1,109 | 84.4 | 913 | 88.0 | 1,031 | 91.9 | 8 |
| Life insurance and funds management | 138 | 10.5 | 76 | 7.3 | 51 | 4.5 | large |
| Finance | 66 | 5.1 | 49 | 4.7 | 40 | 3.6 | 65 |
|  | 1,313 | 100.0 | 1,038 | 100.0 | 1,122 | 100.0 | 17 |
| Operating profit after income tax and outside equity interests |  |  |  |  |  |  |  |
| Banking | 687 | 81.8 | 610 | 86.0 | 642 | 90.0 | 7 |
| Life insurance and funds management | 105 | 12.5 | 70 | 9.9 | 47 | 6.6 | large |
| Finance | 48 | 5.7 | 29 | 4.1 | 24 | 3.4 | large |
|  | 840 | 100.0 | 709 | 100.0 | 713 | 100.0 | 18 |
| Assets |  |  |  |  |  |  |  |
| Banking | 143,879 | 89.3 | 131,043 | 94.9 | 128,390 | 95.2 | 12 |
| Life insurance and funds management | 11,197 | 7.0 | 1,309 | 0.9 | 1,004 | 0.7 | large |
| Finance | 6,032 | 3.7 | 5,744 | 4.2 | 5,563 | 4.1 | 8 |
|  | 161,108 | 100.0 | 138,096 | 100.0 | 134,957 | 100.0 | 19 |
|  |  |  |  | $\begin{array}{r} 12 / 99 \\ \$ M \end{array}$ | 30/06 |  | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| Revenue from Operating Activities |  |  |  |  |  |  |  |
| Interest income |  |  |  | ,148 |  |  | 3,950 |
| Fee and commissions |  |  |  | 717 |  |  | 617 |
| Trading income |  |  |  | 161 |  |  | 147 |
| Life insurance and funds management |  |  |  | 247 |  |  | 120 |
| Dividends |  |  |  | 13 |  |  | 2 |
| Proceeds from sale of property, plant and equipment |  |  |  | 37 |  |  | 166 |
| Proceeds from sale of investment securities |  |  |  | 17 |  |  | 111 |
| Other income |  |  |  | 40 |  |  | 31 |
|  |  |  |  | ,380 |  |  | 5,144 |

There were no sources of non operating revenue.

## Group's Business Divisions

Retail Financial Services is comprised of two divisions, Customer Services Division and Banking and Financial Services Division. Institutional Banking is a stand-alone division. Corporate comprises the various head office
functions as well as Technology, Operations and Property. ASB comprises the ASB Bank Limited and Sovereign Limited in New Zealand. International Financial Services is a new stand alone division established in January 2000.

## Profit and Loss

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \& \multicolumn{5}{|c|}{\begin{tabular}{l}
GROUP \\
Half-year Ended 31 December 1999
\end{tabular}} \& \multicolumn{5}{|c|}{\begin{tabular}{l}
GROUP \\
Half-year Ended 30 June 1999
\end{tabular}} \& \multicolumn{5}{|c|}{\begin{tabular}{l}
GROUP \\
Half-year Ended 31 December 1998
\end{tabular}} \\
\hline \& Retail Financial Services \$M \& titutional Banking
\$M \& ASB
\$M \& \begin{tabular}{l}
Corporate \\
\$M
\end{tabular} \& Total

\$M \& Retail Financial Services \$M \& stitutional Banking \$M \& ASB
\$M \& orporate
\$M \& Total

\$M \& Retail Financial Services \$M \& | titutional Banking |
| :--- |
| \$M | \& ASB

\$M \& corporate
\$M \& Total
\$M <br>
\hline Net interest income \& 1,402 \& 155 \& 132 \& 170 \& 1,859 \& 1,366 \& 127 \& 140 \& 137 \& 1,770 \& 1,387 \& 141 \& 139 \& 90 \& 1,757 <br>
\hline Fees and commissions \& 508 \& 145 \& 50 \& 14 \& 717 \& 478 \& 135 \& 47 \& 4 \& 664 \& 461 \& 105 \& 47 \& 4 \& 617 <br>
\hline Trading income \& - \& 144 \& 15 \& 2 \& 161 \& - \& 116 \& 9 \& 1 \& 126 \& \& 137 \& 9 \& 1 \& 147 <br>
\hline Life insurance and funds management \& 194 \& 9 \& 41 \& 3 \& 247 \& 115 \& 9 \& 6 \& 4 \& 134 \& 108 \& 7 \& 1 \& 4 \& 120 <br>
\hline Other income \& 33 \& 29 \& 2 \& 17 \& 81 \& 30 \& (2) \& 7 \& 43 \& 78 \& 29 \& 77 \& 2 \& 3 \& 111 <br>
\hline Internal charges ${ }^{(1)}$ \& 122 \& 127 \& - \& 228 \& \& 110 \& 85 \& - \& 229 \& \& 112 \& 84 \& - \& 232 \& <br>
\hline Total operating income \& 2,259 \& 609 \& 240 \& 434 \& 3,065 \& 2,099 \& 470 \& 209 \& 418 \& 2,772 \& 2,097 \& 551 \& 198 \& 334 \& 2,752 <br>
\hline Provisions for impairment \& 111 \& 47 \& 4 \& (66) \& 96 \& 82 \& 47 \& 6 \& (4) \& 131 \& 90 \& 15 \& 5 \& 6 \& 116 <br>
\hline Staff expenses \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Provisions (non cash) \& 17 \& 2 \& - \& 7 \& 26 \& 17 \& 2 \& 1 \& - \& 20 \& 16 \& 2 \& - \& 4 \& 22 <br>
\hline Other \& 542 \& 113 \& 67 \& 90 \& 812 \& 499 \& 113 \& 67 \& 106 \& 785 \& 526 \& 99 \& 57 \& 95 \& 777 <br>
\hline Total Staff expenses \& 559 \& 115 \& 67 \& 97 \& 838 \& 516 \& 115 \& 68 \& 106 \& 805 \& 542 \& 101 \& 57 \& 99 \& 799 <br>
\hline Occupancy and equipment expenses \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Depreciation \& 42 \& 4 \& 14 \& 2 \& 62 \& 48 \& 4 \& 13 \& 3 \& 68 \& 61 \& 4 \& 12 \& - \& 77 <br>
\hline Other \& 111 \& 23 \& 16 \& 2 \& 152 \& 122 \& 23 \& 13 \& 17 \& 175 \& 106 \& 19 \& 14 \& (4) \& 135 <br>
\hline Total Occupancy and equipment expenses \& 153 \& 27 \& 30 \& 4 \& 214 \& 170 \& 27 \& 26 \& 20 \& 243 \& 167 \& 23 \& 26 \& (4) \& 212 <br>
\hline Information technology services \& 180 \& 53 \& 15 \& 33 \& 281 \& 180 \& 63 \& 10 \& 8 \& 261 \& 186 \& 41 \& 11 \& 6 \& 244 <br>
\hline Other expenses \& 176 \& 27 \& 41 \& 56 \& 300 \& 181 \& 27 \& 22 \& 40 \& 270 \& 154 \& 21 \& 25 \& 36 \& 236 <br>
\hline Internal charges ${ }^{(1)}$ \& 342 \& 134 \& - \& 1 \& - \& 310 \& 113 \& - \& 1 \& - \& 311 \& 116 \& - \& 1 \& - <br>
\hline Total operating expenses \& 1,410 \& 356 \& 153 \& 191 \& 1,633 \& 1,357 \& 345 \& 126 \& 175 \& 1,579 \& 1,360 \& 302 \& 119 \& 138 \& 1,491 <br>
\hline Amortisation of goodwill \& 1 \& - \& - \& 22 \& 23 \& 6 \& - \& - \& 18 \& 24 \& 1 \& - \& - \& 22 \& 23 <br>
\hline Profit before tax \& 737 \& 206 \& 83 \& 287 \& 1,313 \& 654 \& 78 \& 77 \& 229 \& 1,038 \& 646 \& 234 \& 74 \& 168 \& 1,122 <br>
\hline Income tax expense \& 247 \& 45 \& 22 \& 143 \& 457 \& 204 \& (9) \& 22 \& 101 \& 318 \& 235 \& 55 \& 25 \& 81 \& 396 <br>
\hline Outside equity interest \& - \& - \& 16 \& - \& 16 \& - \& ) \& 11 \& - \& 11 \& - \& - \& 13 \& - \& 13 <br>
\hline Profit after tax and outside equity interest \& 490 \& 161 \& 45 \& 144 \& 840 \& 450 \& 87 \& 44 \& 128 \& 709 \& 411 \& 179 \& 36 \& 87 \& 713 <br>
\hline Balance Sheet \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Total Assets \& 95,607 \& 42,609 \& 14,009 \& 8,883 \& 161,108 \& 81,583 \& 40,697 \& 12,855 \& 2,961 \& 138,096 \& 77,985 \& 39,484 \& 12,544 \& 4,944 \& 134,957 <br>
\hline Total Liabilities \& 68,286 \& 34,498 \& 13,107 \& 37,941 \& 153,832 \& 57,390 \& 34,251 \& 11,992 \& 27,501 \& 131,134 \& 57,119 \& 33,166 \& 11,904 \& 25,335 \& 127,524 <br>
\hline
\end{tabular}

(1) Internal charges are eliminated on consolidation.

The December 1998 and June 1999 half-years have been prepared on a comparable basis to the December 1999 half-year. Due to changes in the basis of inter-segment payments, the sum of the individual segment results for the December 1998 and June 1999 halves do not equal the full year segment results reported in the Annual Report for the year ended 30 June 1999.

## Statement of Cash Flows

|  | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Interest received | 4,056 | 3,836 | 3,960 |
| Dividends received | 14 | 4 | 2 |
| Interest paid | $(2,018)$ | $(2,048)$ | $(2,023)$ |
| Other operating income received | 766 | 1,249 | 723 |
| Staff expenses paid | (876) | (688) | (822) |
| Occupancy and equipment expenses paid | (153) | (179) | (134) |
| Information technology services expenses paid | (297) | (243) | (238) |
| Other expenses paid | (270) | (70) | (382) |
| Income taxes paid | (572) | (168) | (195) |
| Net decrease (increase) in trading securities | $(1,203)$ | $(1,267)$ | 859 |
| Life Insurance: |  |  |  |
| Interest received | 107 | - | - |
| Other investment income | 171 | - | - |
| Premiums received | 1,550 | - | - |
| Policy payments | $(1,095)$ | - | - |
| Net cash provided by operating activities | 180 | 426 | 1,750 |
| Cash flows from investing activities |  |  |  |
| Payments for acquisition of entity | (46) | 10 | (206) |
| Net movement in investment securities: |  |  |  |
| Purchases | $(9,873)$ | $(6,823)$ | $(6,514)$ |
| Proceeds from sale | 17 | 35 | 111 |
| Proceeds at or close to maturity | 6,810 | 6,540 | 5,453 |
| Withdrawal (Lodgment) of deposits with regulatory authorities | 950 | (58) | (63) |
| Net increase in loans, advances and other receivables | $(4,810)$ | $(6,393)$ | $(5,426)$ |
| Proceeds from sale of property, plant and equipment | 37 | 486 | 166 |
| Purchase of property, plant and equipment | (23) | (47) | (34) |
| Net decrease (increase) in receivables due from other |  |  | (130) |
| Net increase in securities purchased under agreements to resell | (601) | (51) | (414) |
| Net (increase) decrease in other assets | 1,637 | $(1,185)$ | 762 |
| Life insurance: |  |  |  |
| Net movement in investment securities |  |  |  |
| Purchases | $(5,503)$ | - | - |
| Proceeds from sale/maturity | 5,143 | - | - |
| Net cash used in investing activities | $(6,606)$ | $(7,127)$ | $(6,295)$ |
| Cash flows from financing activities |  |  |  |
| Buy back of shares | (553) | (650) | - |
| Proceeds from issue of shares | 3 | 4 | 2 |
| Net increase in deposits and other borrowings | 7,243 | 2,893 | 6,583 |
| Proceeds from long term debt issues | 1,084 | 131 | - |
| Repayment of long term debt issues | (10) | (118) | - |
| Net movement in short term debt issues | 2,221 | 1,668 | $(1,282)$ |
| Dividends paid | (474) | (260) | (311) |
| Payments from provisions | (40) | (60) | (78) |
| Net (decrease) increase in payables due to other financial institutions not at call | 885 | 237 | (714) |
| Net decrease in securities sold under agreements to repurchase | (431) | (38) | (5) |
| Issue (Repayment) of loan capital | 644 | (50) | (267) |
| Other | $(1,178)$ | 1,921 | (880) |
| Net cash provided by financing activities | 9,394 | 5,678 | 3,048 |
| Net increase (decrease) in cash and cash equivalents | 2,968 | $(1,023)$ | $(1,497)$ |
| Cash and cash equivalents at beginning of period | (557) | 466 | 1,963 |
| Cash and cash equivalents at end of period | 2,411 | (557) | 466 |

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Reconciliation of Operating Profit After Income Tax to Net Cash Provided by Operating Activities

| Half-year Ended | $\begin{array}{r} 31 / 12 / 99 \\ \$ M \\ \hline \end{array}$ | Half-year Ended 30/06/99 \$M | $\begin{array}{r} 31 / 12 / 98 \\ \$ M \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Operating profit after income tax | 856 | 720 | 726 |
| (Increase) decrease in interestreceivable | (116) | 8 | (9) |
| Increase (decrease) in interest payable | 48 | (78) | 43 |
| Net (increase) decrease in trading securities | $(1,203)$ | $(1,267)$ | 859 |
| Net gain on investment securities | (17) | (9) | (70) |
| Charge for bad and doubtful debts | 96 | 131 | 116 |
| Depreciation and amortisation | 85 | 93 | 99 |
| Other provisions | 15 | 47 | 21 |
| (Increase) Decrease in income taxes payable | (139) | 112 | 149 |
| (Decrease) Increase in deferred income taxes payable | (58) | (2) | 52 |
| (Increase) decrease in future income taxbenefits | 82 | (20) | 12 |
| Amortisation of discount on debt issues | 167 | 90 | 116 |
| Amortisation of premium on investment securities | 15 | 53 | 4 |
| Unrealised (gain) loss on revaluation of trading securities | (12) | 368 | (152) |
| Change in excess of net market value over net assets of life insurance subsidiaries | (41) | - | - |
| Other | 402 | 180 | (216) |
| Net cash provided by operating activities | 180 | 426 | 1,750 |

## Reconciliation of Cash

For the purposes of the Statement of Cash Flows, cash includes cash at bankers, money at short call, at call deposits with other financial institutions and settlement account balances with other banks.

| As at | $\mathbf{3 1 / 1 2 / 9 9}$ | $\mathbf{3 0 / 0 6 / 9 9}$ |
| :--- | ---: | ---: |
| Notes, coin and cash at bankers | $\mathbf{\$ M}$ | $\mathbf{\$ M}$ |
| Other short term liquid assets | 1,687 | 784 |
| Receivables due from other financial institutions - at call | 235 | $\mathbf{3 1 / 1 2 / 9 8}$ |
| Payables due to other financial institutions - at call | 3,180 | $\mathbf{\$ M}$ |
| Cash and cash equivalents at end of period | $(2,691)$ | 521 |
|  | $\mathbf{2 , 4 1 1}$ | $(2,491)$ |

## Non Cash Financing and Investing Activities

The value of shares issued under the Dividend Reinvestment Plan totalled $\$ 135$ million during the half-year ended 31 December 1999 (1998: \$224 million).

## Share Capital And Reserves

|  | Ordinary Shares Issued | \$M |
| :---: | :---: | :---: |
| Share Capital |  |  |
| Opening Balance 1/07/99 | 915,968,625 | 3,526 |
| Buy back | (20,486,618) | (553) |
| Employee Share Acquisition Plan Issues | 1,053,199 | - |
| Employee Share Subscription Plan Issues | 127,800 | 3 |
| DRP 1998/99 final dividend | 5,545,990 | 135 |
| Issue costs |  | (1) |
| Closing Balance 31/12/99 | 902,208,996 | 3,110 |
| Reserves |  |  |
| Opening balance 1/07/99 |  | 1,511 |
| Transfer of DRP Reserve to Share Capital |  | (132) |
| Transfer to DRP Reserve re 1999/2000 Dividends |  | 105 |
| Appropriation from profits |  | 526 |
| Movement in Foreign Currency Translation Reserve |  | (5) |
| Closing Balance 31/12/99 |  | 2,005 |

## Share Capital And Reserves (Continued)

Following changes to the Corporations Law on 1 July 1998, shares have no par value and the related Share Premium Reserve becomes part of share capital.

## Employee Share Plans

The Bank has in place the following employee share plans:

- Employee Share Acquisition Plan;
- Employee Share Subscription Plan; and
- Executive Option Plan
each of which was approved for a three-year period by shareholders at the Annual General Meeting on 8 October 1996. Continuation of each of the plans for another 3 years was approved by shareholders at the Annual General Meeting on 29 October 1998.


## Employee Share Acquisition Plan

Under the Plan a grant of shares up to a value of $\$ 1,000$ is possible if the Bank achieves the performance target of growth in annual profit by the greater of $5 \%$ or consumer price index plus $2 \%$. The target has been met for the 1998/99 year.

On 24 September 1999, a total of 1,053,199 bonus ordinary shares were allocated to 24,493 eligible, participating employees. Each employee was allocated 43 bonus ordinary shares at an issue price of $\$ 23.12$.

## Employee Share Subscription Plan

The Employee Share Subscription Plan provides employees of the Bank with the opportunity to purchase ordinary shares at a $5 \%$ discount to the market price of the shares at the offer date, subject to a one-year restriction on the disposal of the shares. At the Board's discretion up to 300 shares per annum can be acquired by employees who have had at least one year's continuous service, excluding casual and overseas resident employees. The opportunity to acquire the shares is available twice a year within a period commencing two days and expiring thirty days after the Bank's half-yearly and annual results are announced.

On 24 September 1999, a total of 127,800 ordinary shares were issued to 833 eligible employees at a purchase price of $\$ 22.64$ per share. The purchase price was $95 \%$ of the weighted average market price of the shares on the ASX during the five trading days immediately before the offer date of 24 August 1999. The market value at the date of issue was $\$ 23.10$ per share.

## Executive Option Plan

Under the Executive Option Plan, the Bank will grant options to purchase ordinary shares to those key executives who, are able, by virtue of their responsibility, experience and skill, to influence the generation of shareholder wealth, are declared by the Board of Directors to be eligible to participate in the plan. Non-executive directors are not eligible to participate in the Executive Option Plan.

Eligible executives must hold a minimum number of shares as determined by the Board before they are permitted to take up any options. The minimum holding must be maintained during the life of the options. The options cannot be exercised before each respective exercise period other than at Board discretion in terms of Plan rules, and exercise is conditional on the Bank achieving a prescribed performance hurdle. To reach the performance hurdle, the Bank's Total Shareholder Return (broadly, growth in share price plus dividends reinvested) over a minimum three-year period, must equal or exceed the index of Total Shareholder Return achieved by companies represented in the ASX's 'Bank's and Finance Accumulation Index', excluding the Bank. If the performance hurdle is not reached within that three years, the options may nevertheless be exercisable only where the hurdle is subsequently reached within a further two-year period. The plan is limited to no more than 50 executives. The options do not grant rights to the option holders to participate in a share issue of any other body corporate. Details of issues under this plan are:

| Issue Date | Total Options <br> Issued | Eligible <br> Executives <br> Participating | Exercise <br> Price ${ }^{(1)}$ | Expiry Date | Grant Date | Market Price at <br> Issue Date |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $16 / 12 / 96$ | $2,100,000$ | 25 | $\$ 11.85$ | $12 / 11 / 01$ | $12 / 11 / 96$ | $\$ 11.93$ |
| $11 / 12 / 97$ | $2,875,000$ | 27 | $\$ 15.53^{(2)}$ | $03 / 11 / 02$ | $03 / 11 / 97$ | $\$ 16.85$ |
| $30 / 09 / 98$ | $3,275,000$ | 32 | $\$ 19.58^{(2)}$ | $25 / 08 / 03$ | $25 / 08 / 98$ | $\$ 19.97$ |
| $24 / 09 / 99$ | $3,855,000$ | 38 | $\$ 23.84^{(2)}$ | $25 / 09 / 09$ | $24 / 08 / 99$ | $\$ 23.10$ |

${ }^{(1)}$ Market Value at the Grant Date. Market Value is defined as the weighted average of the prices at which the Bank's ordinary shares were traded on the ASX during the oneweek period before the Grant Date.
(2) Will be adjusted by the premium formula (based on the actual differences between the dividend and bond yields at the date of the vesting of the right to exercise the options).

682,500 options, from all grants to date, have been forfeited as at 31 December 1999. 26,000 options from the 1996 grant have been exercised as at 31 December 1999. There are $11,396,500$ options outstanding.

## Share Capital And Reserves (Continued)

## Shareholder V alue

| Half-year Ended | 31/12/99 | 30/06/99 | 31/12/98 |
| :---: | :---: | :---: | :---: |
| Dividend per share (cents) fully franked | 58 | 66 | 49 |
| Earnings per share (cents)* | 92 | 77 | 77 |
| Return on average shareholders' equity (\%)* | 23.06 | 20.62 | 20.46 |
| Net tangible assets (\$M) | 6,808 | 6,471 | 6,919 |
| Net tangible assets per share (\$) | 7.28 | 6.82 | 7.15 |
| Dividend amount paid/payable (\$M) | 524 | 605 | 458 |
| Dividend cover (times) | 1.6 | 1.2 | 1.6 |
| Dividend payout ratio (\%)* | 63.1 | 86.1 | 63.9 |
| Share prices for half year (\$) |  |  |  |
| Ordinary |  |  |  |
| Trading high | 27.48 | 28.76 | 23.20 |
| Trading low | 22.60 | 21.90 | 18.00 |
| End (closing price) | 26.23 | 24.05 | 23.16 |
| Number of shareholders | 406,564 | 404,728 | 404,257 |

* See Definitions (p 43).


## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Dividend Franking Account

The amount of franking credits available for subsequent financial years stands at $\$ 396$ million. This figure represents the extent to which future dividends could be fully franked at $36 \%$, and is based on the Bank's franking account at 31 December 1999, which has been adjusted for franking credits that will arise from the payment of income tax payable on profits of the half-year ended 31 December 1999, franking

Dividend History

| Half-year Ended | Cents Per Share | Half-year Payout Ratio* | Full Year Payout Ratio* |  | DRP Participation Rate* |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December 1991 | 20 | 66.9\% | - | 6.64 | 57.7\% |
| 30 June 1992 | 20 | 92.6\% | 77.7\% | 5.62 | 57.7\% |
| 31 December 1992 | 20 | 71.9\% | - | 7.56 | 52.5\% |
| 30 June 1993 | 22 | 92.1\% | 81.2\% | 8.86 | 56.9\% |
| 31 December 1993 | 24 | 67.6\% | - | 7.81 | 56.2\% |
| 30 June 1994 | 36 | 87.0\% | 78.0\% | 6.93 | 53.7\% |
| 31 December 1994 | 36 | 72.4\% | - | 8.92 | 49.7\% |
| 30 June 1995 | 46 | 81.1\% | 77.2\% | 9.86 | 51.8\% |
| 31 December 1995 | 38 | 67.1\% | - | 9.96 | 48.6\% |
| 30 June 1996 | 52 | 88.3\% | 78.1\% | 10.64 | 46.5\% |
| 31 December 1996 | 45 | 68.2\% | - | 12.51 | 51.2\% |
| 30 June 1997 | 57 | 110.9\% | 87.0\% | 14.55 | 50.5\% |
| 31 December 1997 (on shares post buy back) | 46 | 71.9\% | - | 18.06 | 43.0\% |
| 30 June 1998 | 58 | 109.3\% | 88.7\% | 18.79 | 42.2\% |
| 31 December 1998 | 49 | 63.9\% | - | 24.50 | 43.6\% |
| 30 June 1999 | 66 | 86.1\% | 75.0\% | 24.75 | 22.3\% |
| 31 December 1999 | 58 | 63.1\% | - |  |  |

* See Definitions (p 43).


## Record Date

The register closes for determination of dividend entitlement and for participation in the Dividend Reinvestment Plan at 5:00pm on 23 February 2000 at Perpetual Registrars Limited, Locked Bag A14, Sydney South, 1232.

## Ex-Dividend Date

The ex dividend date is 17 February 2000.

## Definitions

| Item | Page Ref | Description |
| :--- | :--- | :--- |
| Dividend payout ratio <br> DRP Participation Rate | $5,42,43$ | Dividends per share divided by earnings per share. <br> The percentage of total issued capital participating in the Dividend <br> Reinvestment Plan. <br> Calculated in accordance with AASB 1027: Earnings per Share. |
| Earnings per share | 5,42 |  |
| Other countries | 4,36 | United Kingdom, United States of America, Japan, Singapore, Hong Kong <br> and Grand Cayman. <br> Based on operating profit after tax and outside equity interests applied to <br> average shareholders equity. <br> Based on operating profit after tax and outside equity interests. Averages are <br> based on beginning and end of half-year balances. <br> The segment of the credit portfolio not statistically managed (see below). <br> Return on average total assets <br> Risk rated managed <br> Statistically managed |
| Total assets | 51 | The segment of this segment is based on the credit risk rating system. <br> selected products where individual account balances are generally less than <br> S250,000. <br> Includes the gross amount of trading derivative contract revaluations. <br> Represents operating profit before tax, charge for bad and doubtful debts and <br> goodwill amortisation. |

## Group Financial Information for US Investors

The Commonwealth Bank of Australia filed a registration statement on Form 20-F in the United States with the Securities and Exchange Commission to register its ordinary shares under the Securities Exchange Act of 1934. This registration became effective on 26 February 1997 and provides the Bank with access to the US public capital markets.

The consolidated financial statements of the Bank are prepared in accordance with Generally Accepted Accounting

Principles in Australia (Australian GAAP) which differ in some respects from Generally Accepted Accounting Principles in the United States (US GAAP).

The following are significant adjustments between net profit, shareholders' equity and consolidated balance sheet disclosed in these accounts and which would be reported in accordance with US GAAP.

| Half-year Ended | $\begin{array}{r} 31 / 12 / 99 \\ \text { A\$M } \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \mathrm{~A} \$ \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \mathrm{~A} \$ \mathrm{M} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Consolidated Statement of Profit and Loss |  |  |  |
| Net profit reported under Australian GAAP | 840 | 709 | 713 |
| Employee share compensation | (16) | (13) | (14) |
| Realised net gain on available for sale securities | - | - | 65 |
| Pension expense adjustment | 21 | 19 | 19 |
| Reversal of revaluation of life insurance investment | (41) | - | - |
| Goodwill amortisation | (4) | (4) | - |
| Net Income according to US GAAP | 800 | 711 | 783 |
| Basic and Diluted Earnings per share on Net Income according to US GAAP (cents) | 87.5 | 76.9 | 84.3 |
| Other Comprehensive Income |  |  |  |
| Net Income according to US GAAP | 800 | 711 | 783 |
| Other comprehensive income |  |  |  |
| Foreign currency translation reserve | (3) | (42) | 22 |
| Unrealised holding gains on available for sale securities | 7 | (126) | (80) |
| Less reclassification adjustment for gain/losses included in net income | (11) | (6) | (45) |
|  | (4) | (132) | (125) |
| Total Other Comprehensive Income | (7) | (174) | (103) |
| Total Comprehensive Income according to US GAAP | 793 | 537 | 680 |
| As at | $\begin{array}{r} 31 / 12 / 99 \\ \text { A\$M } \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \text { A\$M } \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \mathrm{~A} \$ \mathrm{M} \\ \hline \end{array}$ |
| Shareholders' Equity |  |  |  |
| Shareholders' equity reported under Australian GAAP, excluding outside equity interests | 7,035 | 6,735 | 7,196 |
| Tax effect of foreign currency translation reserve | (1) | (3) | (27) |
| Provision for final cash dividend | 419 | 472 | 275 |
| Unrealised net gain on other available for sale securities | 2 | 6 | 138 |
| Prepaid pension cost | 741 | 708 | 677 |
| Tax effect of prepaid pension cost | (267) | (255) | (244) |
| Reversal of revaluation of life insurance investment | (473) | - | - |
| Goodwill amortisation | (8) | (4) | - |
| Shareholders' Equity according to US GAAP | 7,448 | 7,659 | 8,015 |
| As at | $\begin{array}{r} 31 / 12 / 99 \\ \text { A\$M } \\ \hline \end{array}$ | $\begin{array}{r} 30 / 06 / 99 \\ \mathrm{~A} \$ \mathrm{M} \\ \hline \end{array}$ | $\begin{array}{r} 31 / 12 / 98 \\ \text { A\$M } \\ \hline \end{array}$ |
| Consolidated Balance Sheet |  |  |  |
| Total assets reported under Australian GAAP | 161,108 | 138,096 | 134,957 |
| Assets relating to life insurance statutory funds | - | 10,241 | 9,009 |
| Deferred acquisition costs of life insurance (gross-up) | 306 | - | - |
| Reversal of revaluation of life insurance investment | (473) | - | - |
| Unrealised net gain on available for sale securities | 3 | 9 | 216 |
| Prepaid pension cost | 741 | 708 | 677 |
| Total Assets according to US GAAP | 161,685 | 149,054 | 144,859 |

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## Directors' Declaration

In accordance with a resolution of the Directors of the Commonwealth Bank of Australia we state that in the opinion of the Directors:
(a) the half-year consolidated financial statements as set out on pages 10 to 44:
(i) give a true and fair view of the financial position as at 31 December 1999 and the performance for half-year ended on that date of the consolidated entity; and
(ii) comply with Accounting Standards and the Corporations Regulations; and
(b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

J T Ralph AO
Chairman

D V Murray
Managing Director

9 February 2000

## Independent Review Report By External Auditors

## COMMONWEALTH BANK OF AUSTRALIA AND CONTROLLED ENTITIES

## To the members of the Commonwealth Bank of Australia

## Scope

We have reviewed the financial report of the Commonwealth Bank of Australia for the half-year ended 31 December 1999, set out on pages 10 to 45, including the Directors' Declaration. The financial report includes the consolidated financial statements of the consolidated entity comprising Commonwealth Bank of Australia and the entities it controlled at the end of the half-year or from time to time during the half-year. The company's directors are responsible for the financial report. We have conducted an independent review of the financial report in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report is not presented fairly in accordance with Accounting Standard AASB 1029: Half-year Accounts and Consolidated Accounts, other mandatory professional reporting requirements and statutory requirements, and in order for the company to lodge the financial report with the Australian Securities and Investment Commission.

Our review has been conducted in accordance with Australian Auditing Standards applicable to review engagements. Our review was limited primarily to inquiries of the disclosing entity's personnel and analytical review procedures applied to financial data. These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance provided is less than that given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

## Review Statement

As a result of our review, we have not become aware of any matters that make us believe that the half-year financial report of Commonwealth Bank of Australia is not in accordance with:
(a) the Corporations Law, including:
(i) giving a true and fair view of the consolidated entity's financial position as at 31 December 1999 and its performance for the half-year ended on that date; and
(ii) complying with Accounting Standard AASB 1029: Half-year Accounts and Consolidated Accounts and the Corporations Regulations;
(b) other mandatory professional reporting requirements.

ERNST \& YOUNG
Sydney

S C Van Gorp
Partner

Date: 9 February 2000


[^0]:    * See Definitions (p 43).

[^1]:    ${ }^{(1)}$ In accordance with the requirements of AASB 1038: Life Insurance Business, the Group's tax expense includes $\$ 28$ million of tax expense in respect of unit linked investment policies.
    (2) $33.0 \%$, excluding effect of tax rate change on future income tax benefits.

[^2]:    ${ }^{(1)}$ These investment assets include debt securities, equity securities and property. Interest earned on debt securities - Australia $\$ 140$ million, Overseas $\$ 7$ million

[^3]:    ${ }^{(1)}$ Includes $\$ 473$ million relating to the excess of net market value over net assets of life insurance subsidiaries at 31 December 1999,

